

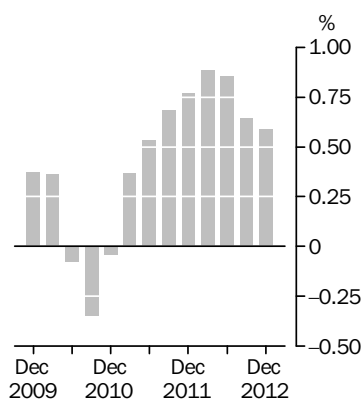
# BUSINESS INDICATORS

AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 4 MAR 2013

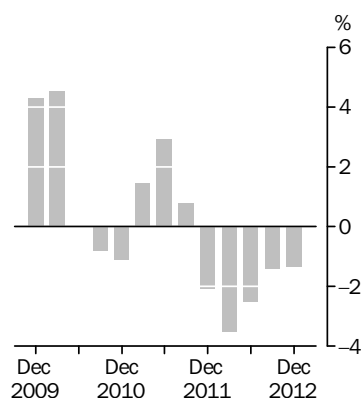
## Inventories (volume terms)

Trend estimates



## Company gross operating profits

Trend estimates



## INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Didier Rivet on Sydney (02) 9268 4900.

## KEY FIGURES

	Sep Qtr 12 to Dec Qtr 12 %	Dec Qtr 11 to Dec Qtr 12 %
<b>Sales of goods and services (Chain volume measures)</b>		
Manufacturing		
Trend	0.3	-1.3
Seasonally Adjusted	0.8	-0.1
Wholesale trade		
Trend	1.5	7.2
Seasonally Adjusted	0.4	6.6
<b>Inventories (Chain volume measures)</b>		
Trend	0.6	3.0
Seasonally Adjusted	0.2	2.9
<b>Company gross operating profits</b>		
Trend	-1.4	-8.6
Seasonally Adjusted	-1.0	-7.6
<b>Wages and salaries</b>		
Seasonally Adjusted	1.4	4.8

## KEY POINTS

### CHAIN VOLUME ESTIMATES

- The trend estimate for inventories rose 0.6% in the December quarter 2012. The seasonally adjusted estimate rose 0.2% this quarter.
- The trend estimate for Manufacturing sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate rose 0.8%.
- The trend estimate for Wholesale trade sales of goods and services rose 1.5% this quarter. The seasonally adjusted estimate rose 0.4%.

### CURRENT PRICE ESTIMATES

- The seasonally adjusted estimate for company gross operating profits fell 1.0% in the December quarter 2012.
- The seasonally adjusted estimate for wages and salaries rose 1.4% in the December quarter 2012.

# NOTES

## FORTHCOMING ISSUES

<i>ISSUE (Quarter)</i>	<i>RELEASE DATE</i>
March 2013	3 June 2013
June 2013	2 September 2013
September 2013	2 December 2013
December 2013	3 March 2014

## COMPARISON BETWEEN COMPANY GROSS OPERATING PROFITS AND GROSS OPERATING SURPLUS

Valuation changes have had an impact on the value of inventories held by Australian businesses this quarter. An inventories valuation adjustment (IVA) is applied in the calculation of the gross operating surplus of private non-financial corporations (GOS) estimate in the Australian National Accounts. The IVA for the December quarter 2012 is \$129m which is \$1,696m higher than the September quarter 2012 IVA of -\$1,567m.

No adjustment is made to the company gross operating profits (CGOP) estimate in this publication and, as a result, users should exercise caution when comparing CGOP and GOS. It should be noted that there are other differences between the two series. In particular, changes are made to GOS when annual benchmarks are applied and slightly different seasonal factors apply to the two series. Given this, while CGOP movements are an appropriate indicator for GOS, the two series will not have equivalent seasonally adjusted movements from quarter to quarter.

## ABBREVIATIONS

ABN	Australian Business Number
ABS	Australian Bureau of Statistics
ANZSIC	Australian and New Zealand Standard Industrial Classification
CGOP	company gross operating profits
GOS	gross operating surplus
PAYGW	pay-as-you-go withholding
QBIS	Quarterly Business Indicators Survey
SISCA	Standard Institutional Sector Classification of Australia
TAU	type of activity unit

Brian Pink  
Australian Statistician

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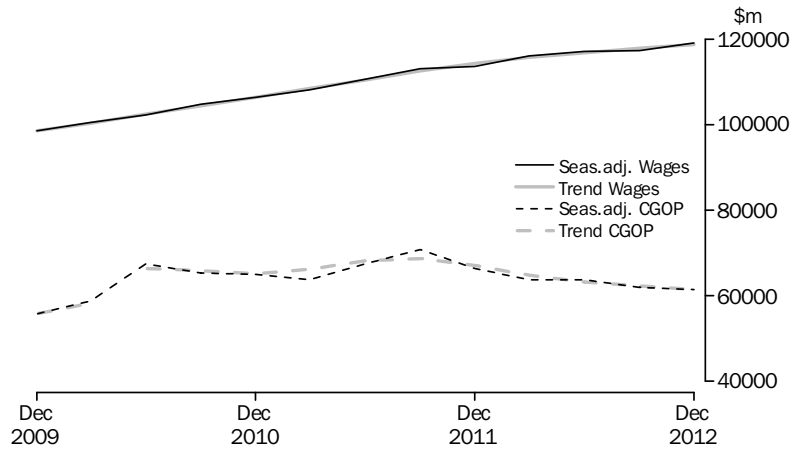
## ANALYSIS BY INDUSTRY

### FEATURED SERIES

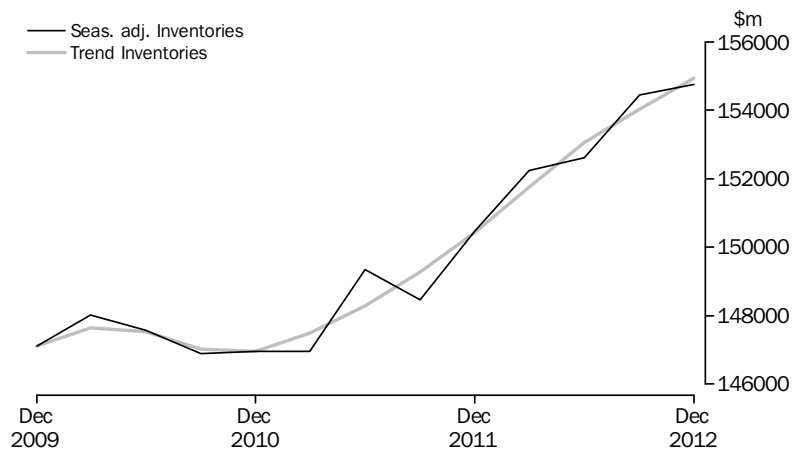
The following graphs and commentary refer to seasonally adjusted and trend estimates for sales of goods and services and inventories in volume terms, and wages and salaries and company gross operating profits in current price terms.

### TOTAL ALL INDUSTRIES

In current prices, the trend estimate for company gross operating profits fell 1.4% this quarter. The seasonally adjusted estimate fell 1.0%. In current price terms, the trend estimate for wages and salaries rose 0.7%. The seasonally adjusted estimate rose 1.4%.



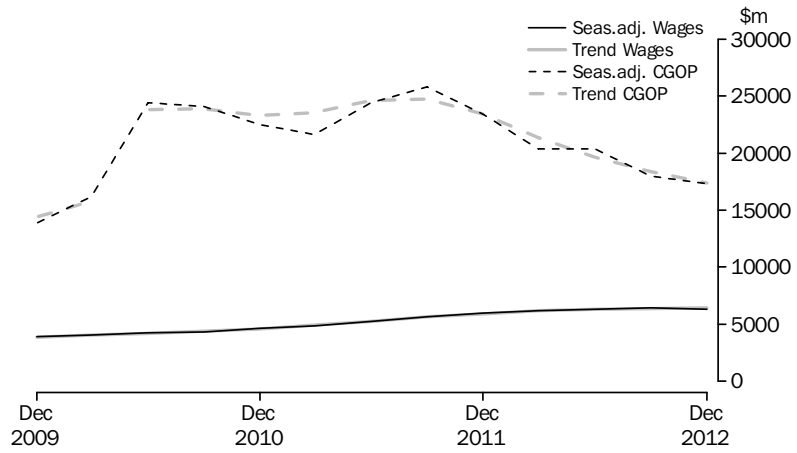
In volume terms, the trend estimate for total inventories rose 0.6% this quarter. The seasonally adjusted estimate rose 0.2%.



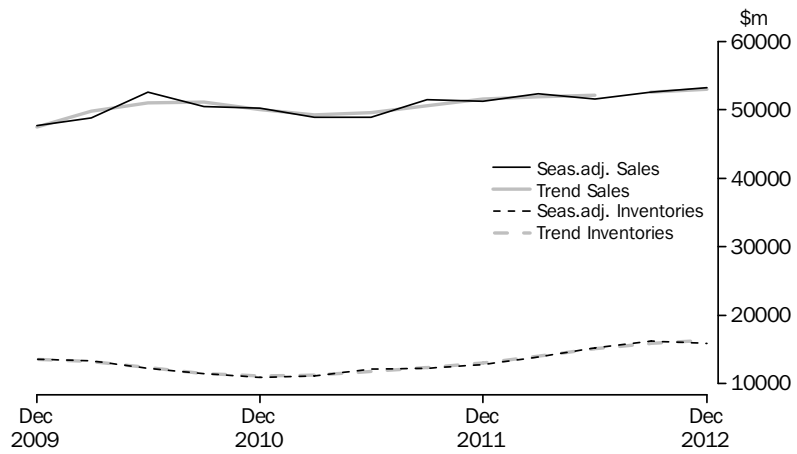
## ANALYSIS BY INDUSTRY *continued*

### MINING

In current prices, the trend estimate for company gross operating profits fell 5.5% this quarter. The seasonally adjusted estimate fell 3.7%. In current price terms, the trend estimate for wages and salaries rose 0.6% this quarter. The seasonally adjusted estimate fell 2.3%.



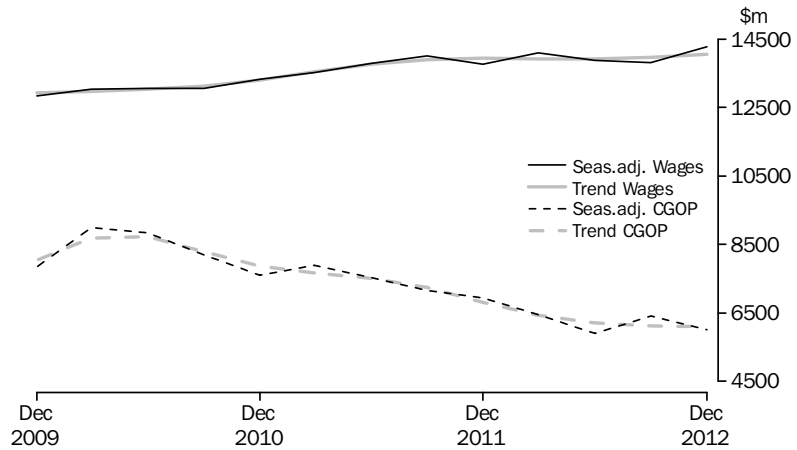
In volume terms, the trend estimate for sales of goods and services rose 0.8% this quarter. The seasonally adjusted estimate rose 1.2%. In volume terms, the trend estimate for inventories rose 2.9% this quarter. The seasonally adjusted estimate fell 2.0%.



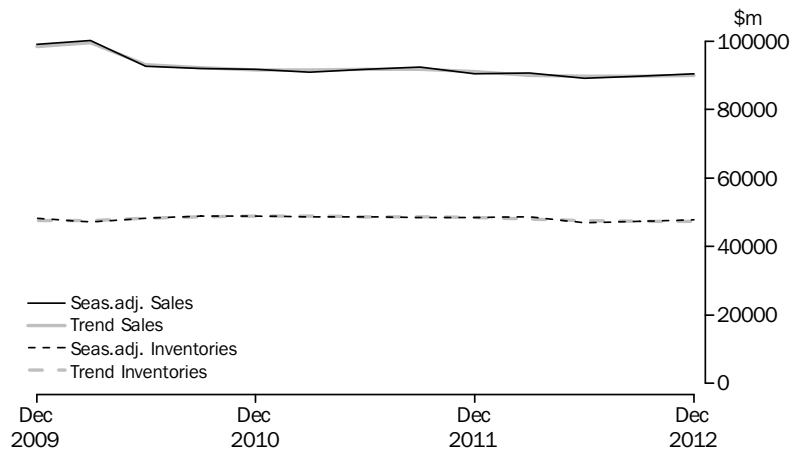
## ANALYSIS BY INDUSTRY *continued*

### MANUFACTURING

In current prices, the trend estimate for company gross operating profits fell 0.4% this quarter. The seasonally adjusted estimate fell 6.3%. In current price terms, the trend estimate for wages and salaries rose 0.6% this quarter. The seasonally adjusted estimate rose 3.4%.



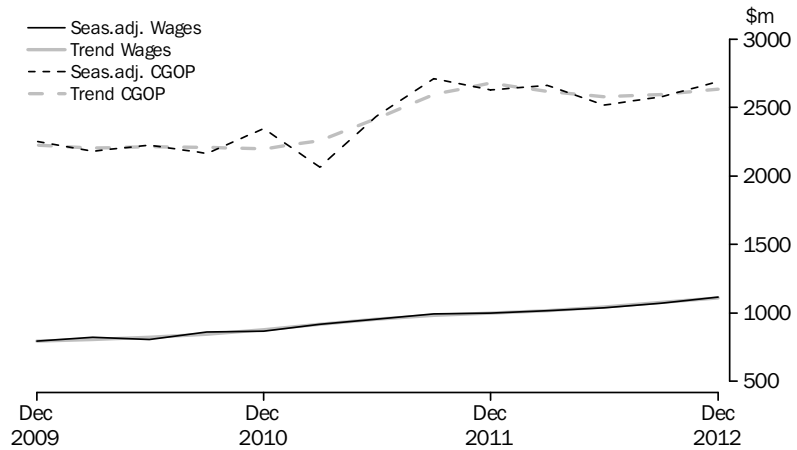
In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate rose 0.8%. In volume terms, the trend estimate for inventories remained relatively unchanged this quarter. The seasonally adjusted estimate rose 0.8%.



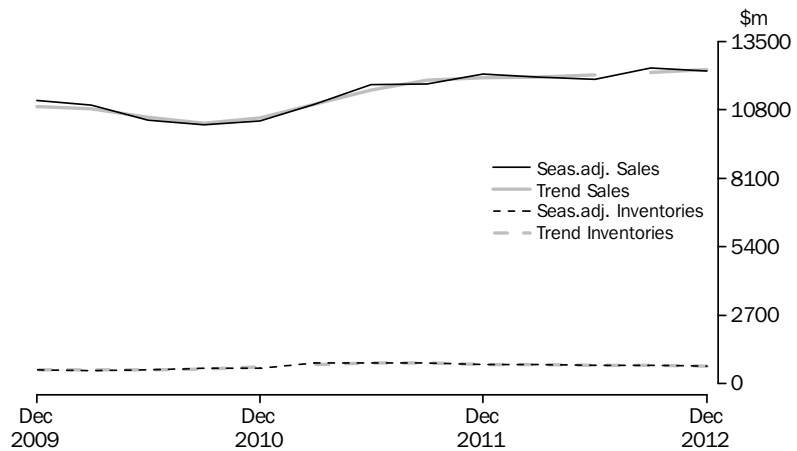
## ANALYSIS BY INDUSTRY *continued*

### ELECTRICITY, GAS, WATER AND WASTE SERVICES

In current prices, the trend estimate for company gross operating profits rose 1.5% this quarter. The seasonally adjusted estimate rose 4.2%. In current price terms, the trend estimate for wages and salaries rose 3.1% this quarter. The seasonally adjusted estimate rose 4.2%.



In volume terms, the trend estimate for sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate fell 1.1%. In volume terms, the trend estimate for inventories fell 1.7% this quarter. The seasonally adjusted estimate fell 5.0%.

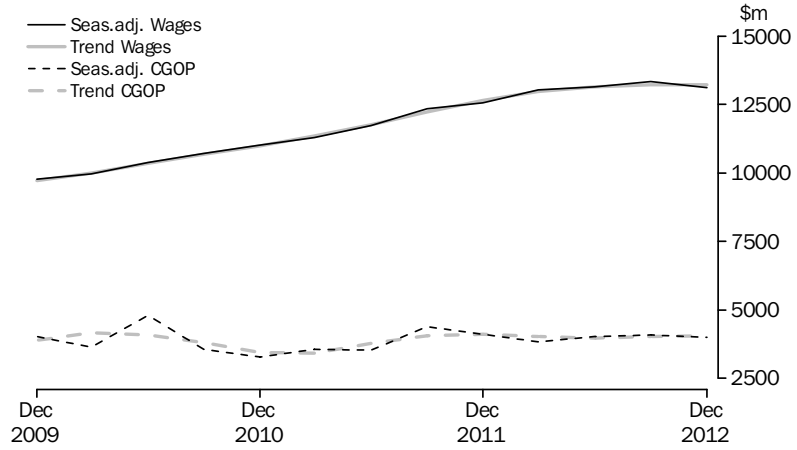




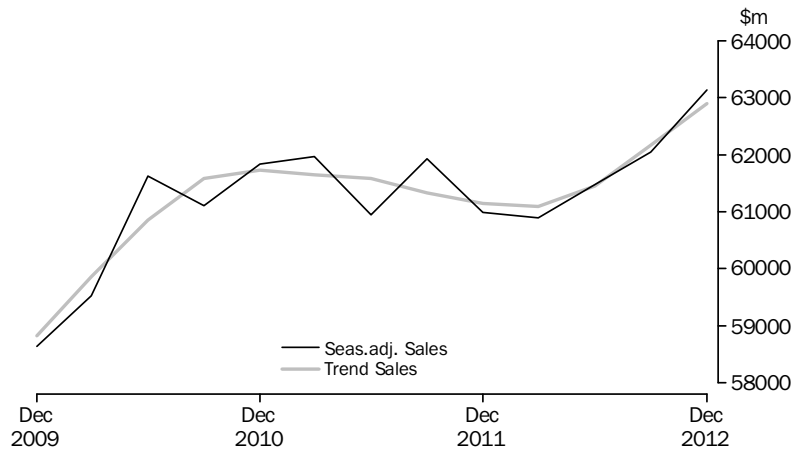
## ANALYSIS BY INDUSTRY *continued*

### CONSTRUCTION

In current prices, the trend estimate for company gross operating profits rose 0.6% this quarter. The seasonally adjusted estimate fell 1.9%. In current price terms, the trend estimate for wages and salaries fell 0.1% this quarter. The seasonally adjusted estimate fell 1.6%.



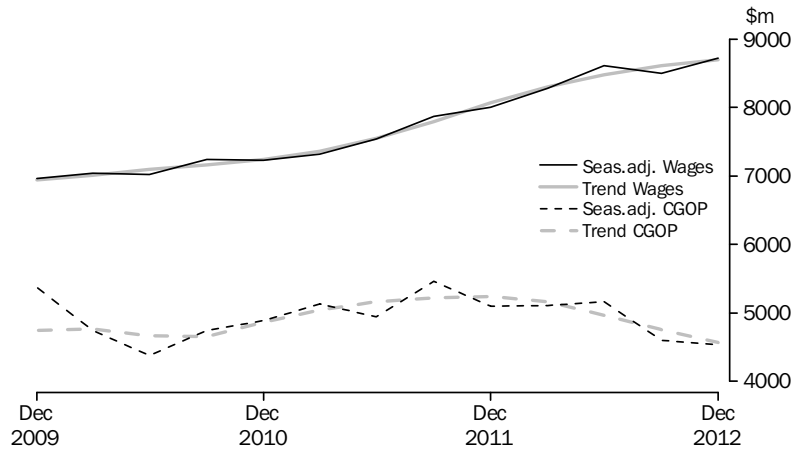
In volume terms, the trend estimate for sales of goods and services rose 1.2% this quarter. The seasonally adjusted estimate rose 1.7%.



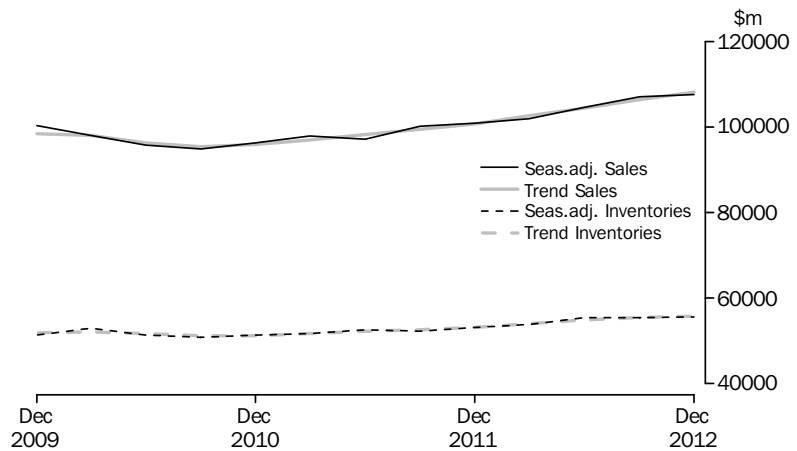
## ANALYSIS BY INDUSTRY *continued*

### WHOLESALE TRADE

In current prices, the trend estimate for company gross operating profits fell 3.9% this quarter. The seasonally adjusted estimate fell 1.5%. In current price terms, the trend estimate for wages and salaries rose 1.1% this quarter. The seasonally adjusted estimate rose 2.7%.



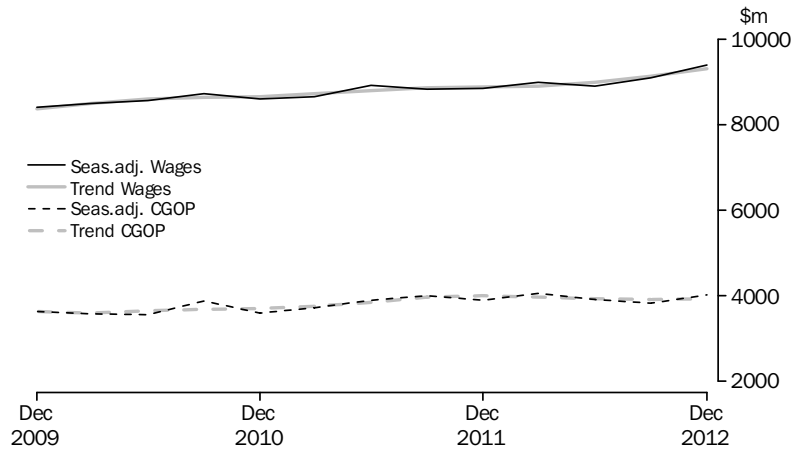
In volume terms, the trend estimate for sales of goods and services rose 1.5% this quarter. The seasonally adjusted estimate rose 0.4%. In volume terms, the trend estimate for inventories rose 0.6% this quarter. The seasonally adjusted estimate rose 0.3%.



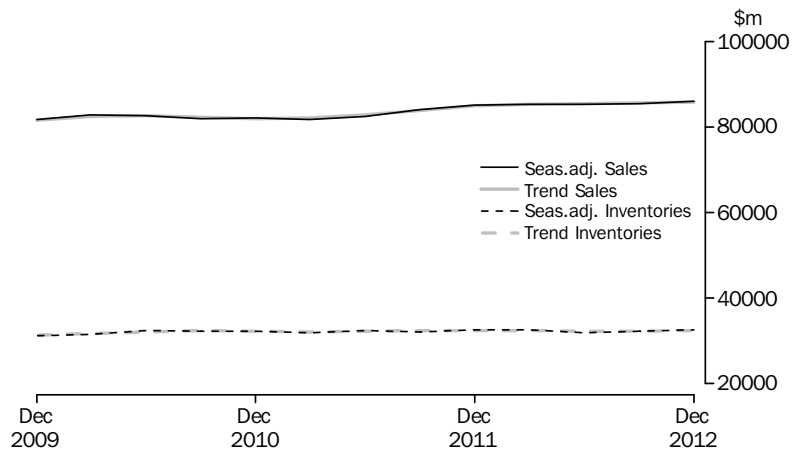
## ANALYSIS BY INDUSTRY *continued*

### RETAIL TRADE

In current prices, the trend estimate for company gross operating profits rose 0.2% this quarter. The seasonally adjusted estimate rose 5.1%. In current price terms, the trend estimate for wages and salaries rose 1.9% this quarter. The seasonally adjusted estimate rose 3.3%.



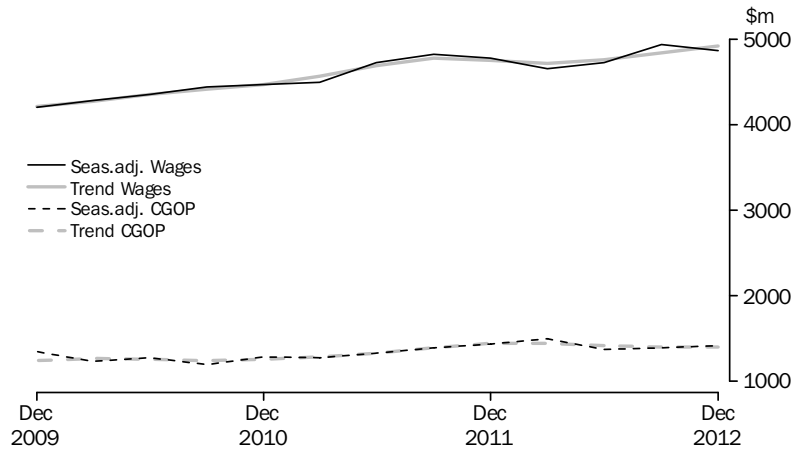
In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate rose 0.7%. In volume terms, the trend estimate for inventories rose 0.6% this quarter. The seasonally adjusted estimate rose 1.6%.



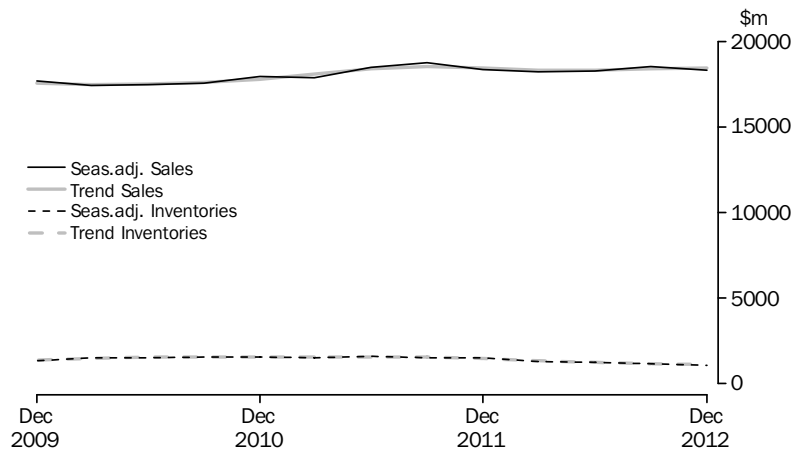
## ANALYSIS BY INDUSTRY *continued*

### ACCOMMODATION AND FOOD SERVICES

In current prices, the trend estimate for company gross operating profits fell 0.3% this quarter. The seasonally adjusted estimate rose 1.8%. In current price terms, the trend estimate for wages and salaries rose 1.6% this quarter. The seasonally adjusted estimate fell 1.5%.



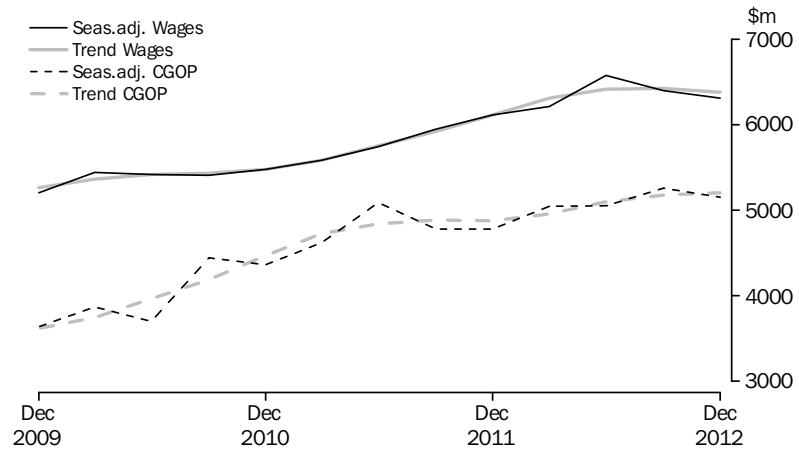
In volume terms, the trend estimate for sales of goods and services rose 0.2% this quarter. The seasonally adjusted estimate fell 1.3%. In volume terms, the trend estimate for inventories fell 5.0% this quarter. The seasonally adjusted estimate fell 6.3%.



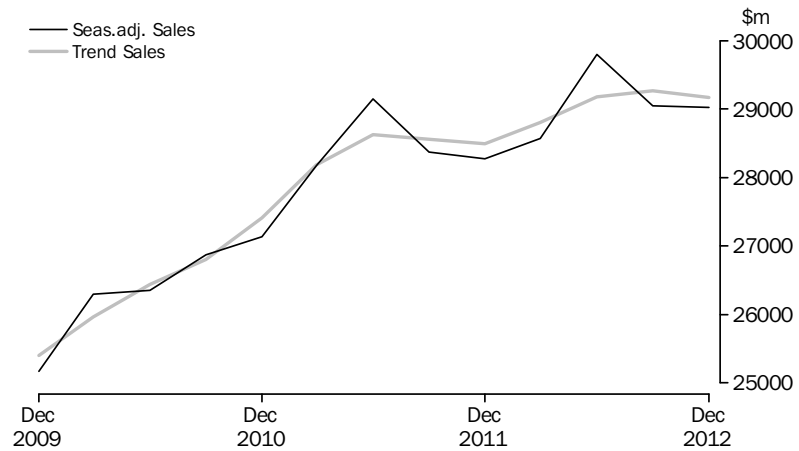
## ANALYSIS BY INDUSTRY *continued*

### TRANSPORT, POSTAL AND WAREHOUSING

In current prices, the trend estimate for company gross operating profits rose 0.5% this quarter. The seasonally adjusted estimate fell 2.0%. In current price terms, the trend estimate for wages and salaries fell 0.7% this quarter. The seasonally adjusted estimate fell 1.4%.



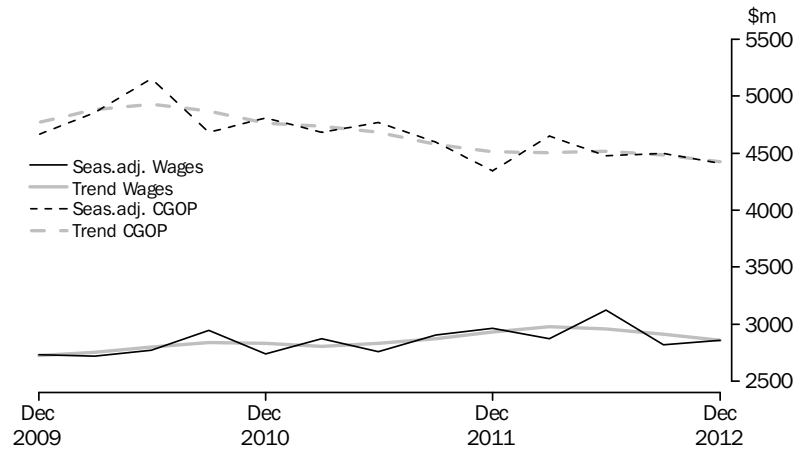
In volume terms, the trend estimate for sales of goods and services fell 0.3% this quarter. The seasonally adjusted estimate fell 0.1%.



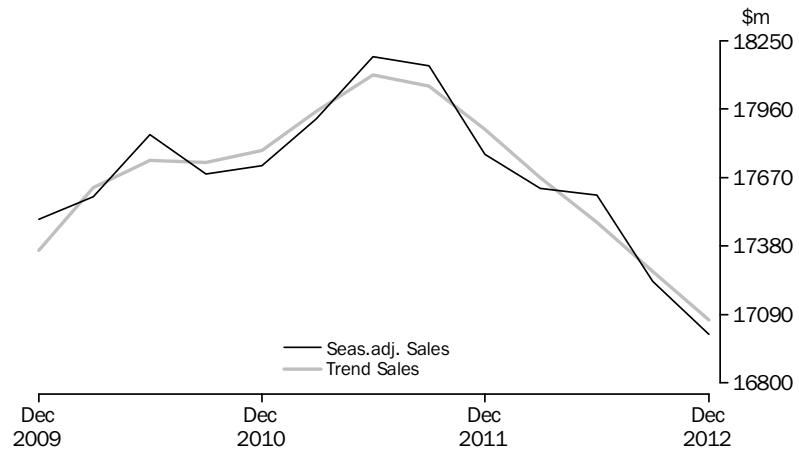
## ANALYSIS BY INDUSTRY *continued*

### INFORMATION MEDIA AND TELECOMMUNICATIONS

In current prices, the trend estimate for company gross operating profits fell 1.3% this quarter. The seasonally adjusted estimate fell 2.0%. In current price terms, the trend estimate for wages and salaries fell 1.9% this quarter. The seasonally adjusted estimate rose 1.5%.



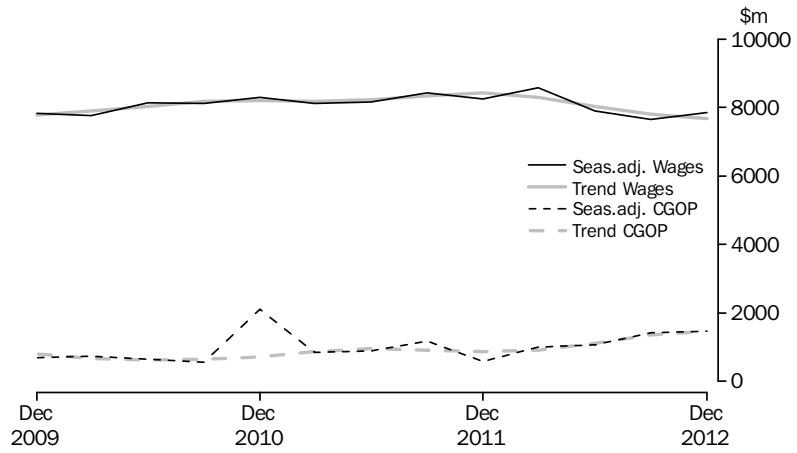
In volume terms, the trend estimate for sales of goods and services fell 1.2% this quarter. The seasonally adjusted estimate fell 1.3%.



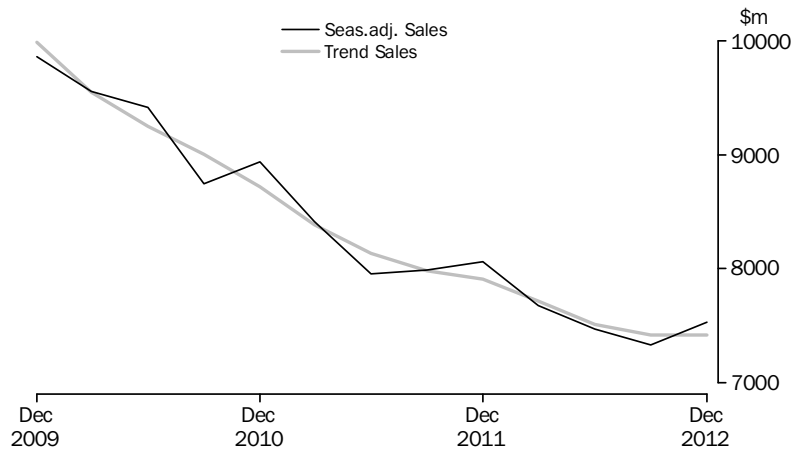
## ANALYSIS BY INDUSTRY *continued*

### FINANCIAL AND INSURANCE SERVICES

In current prices, the trend estimate for company gross operating profits rose 9.8% this quarter. The seasonally adjusted estimate rose 3.1%. In current price terms, the trend estimate for wages and salaries fell 1.8% this quarter. The seasonally adjusted estimate rose 2.8%.



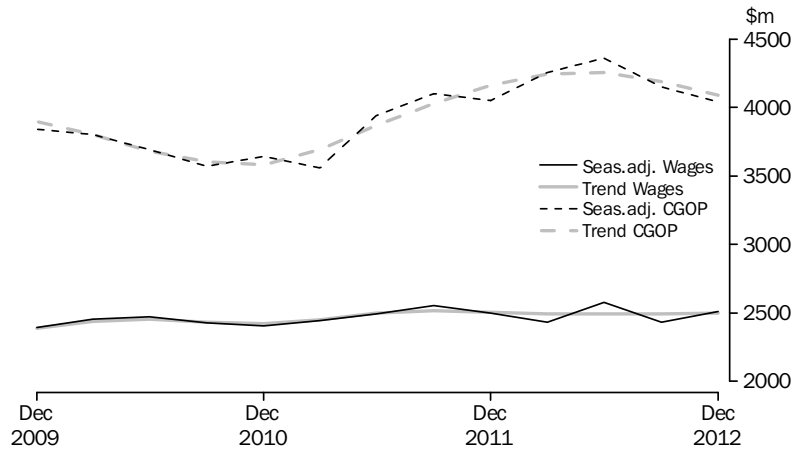
In volume terms, the trend estimate for sales of goods and services remained relatively unchanged this quarter. The seasonally adjusted estimate rose 2.8%.



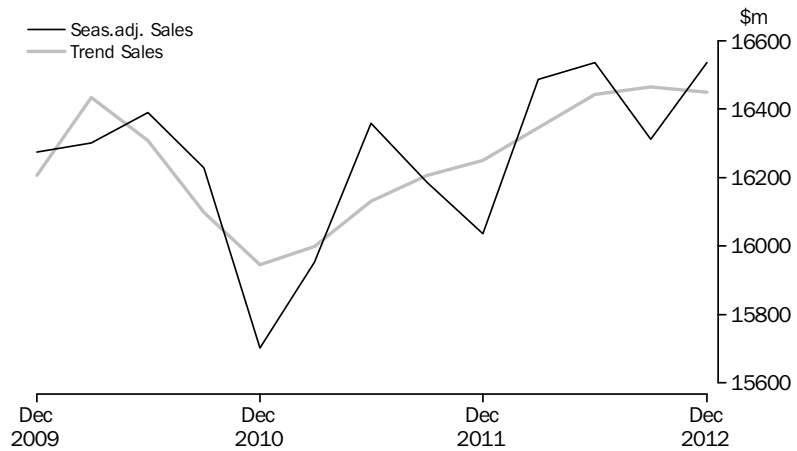
## ANALYSIS BY INDUSTRY *continued*

### RENTAL, HIRING AND REAL ESTATE SERVICES

In current prices, the trend estimate for company gross operating profits fell 2.4% this quarter. The seasonally adjusted estimate fell 2.6%. In current price terms, the trend estimate for wages and salaries rose 0.1% this quarter. The seasonally adjusted estimate rose 3.3%.



In volume terms, the trend estimate for sales of goods and services fell 0.1% this quarter. The seasonally adjusted estimate rose 1.4%.

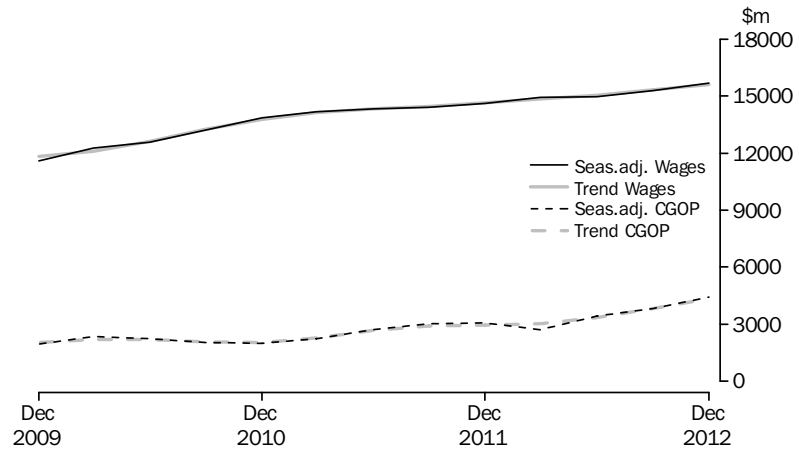




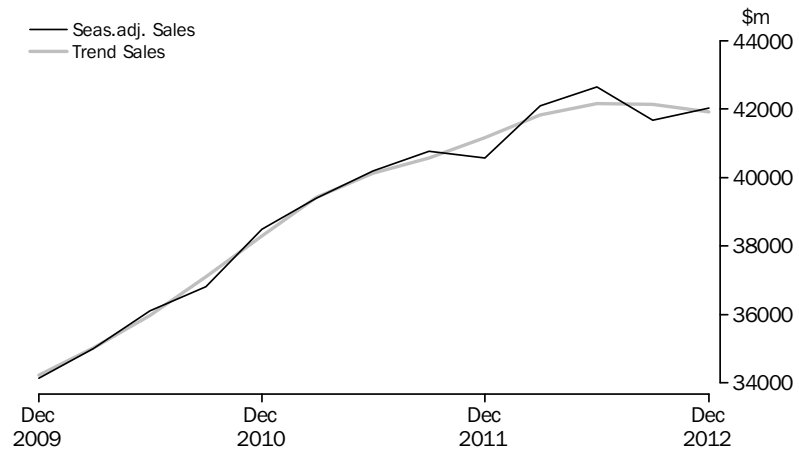
## ANALYSIS BY INDUSTRY *continued*

### PROFESSIONAL, SCIENTIFIC AND TECHNICAL SERVICES

In current prices, the trend estimate for company gross operating profits rose 13.2% this quarter. The seasonally adjusted estimate rose 15.8%. In current price terms, the trend estimate for wages and salaries rose 1.9% this quarter. The seasonally adjusted estimate rose 2.5%.



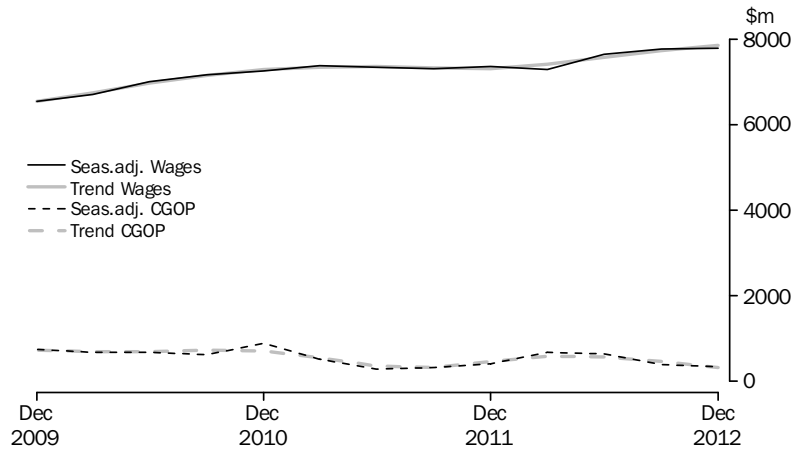
In volume terms, the trend estimate for sales of goods and services fell 0.5% this quarter. The seasonally adjusted estimate rose 0.9%.



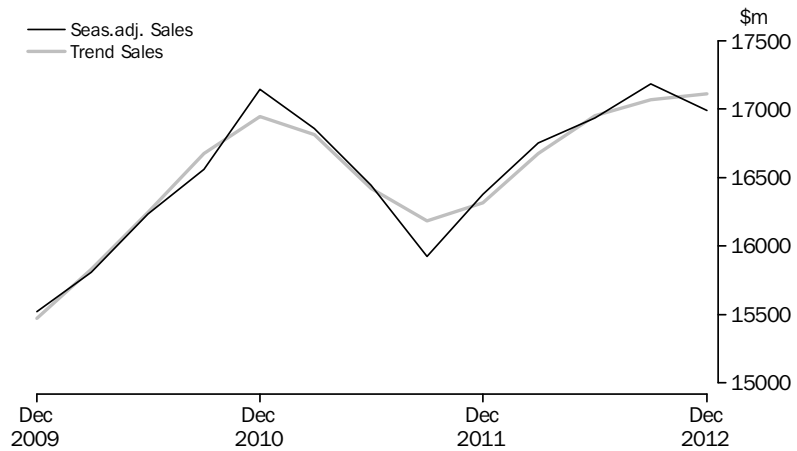
## ANALYSIS BY INDUSTRY *continued*

### ADMINISTRATIVE AND SUPPORT SERVICES

In current prices, the trend estimate for company gross operating profits fell 29.3% this quarter. The seasonally adjusted estimate fell 15.4%. In current price terms, the trend estimate for wages and salaries rose 1.7% this quarter. The seasonally adjusted estimate rose 0.2%.



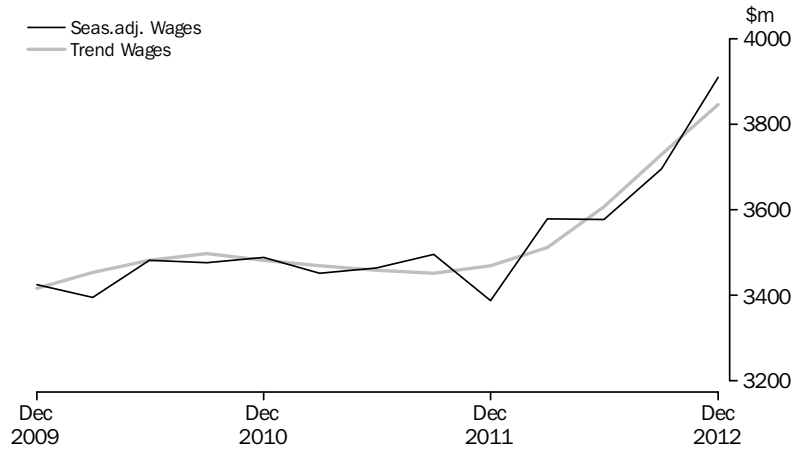
In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate fell 1.1%.



## ANALYSIS BY INDUSTRY *continued*

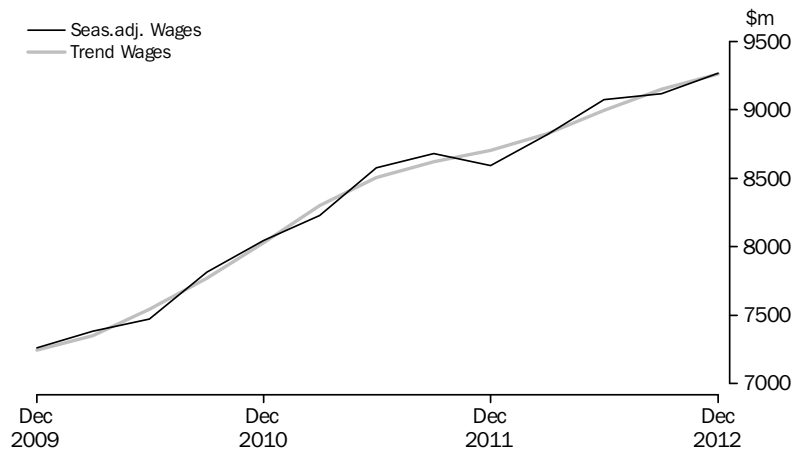
### EDUCATION AND TRAINING

In current price terms, the trend estimate for wages and salaries rose 3.1% this quarter. The seasonally adjusted estimate rose 5.8%.



### HEALTH CARE AND SOCIAL ASSISTANCE

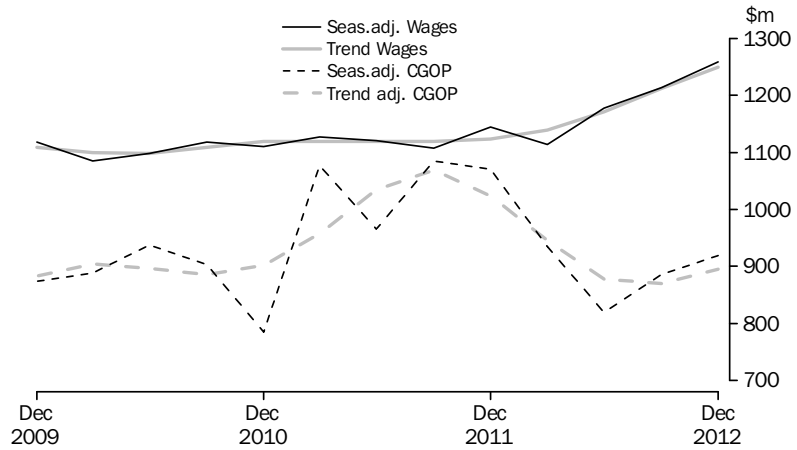
In current price terms, the trend estimate for wages and salaries rose 1.2% this quarter. The seasonally adjusted estimate rose 1.6%.



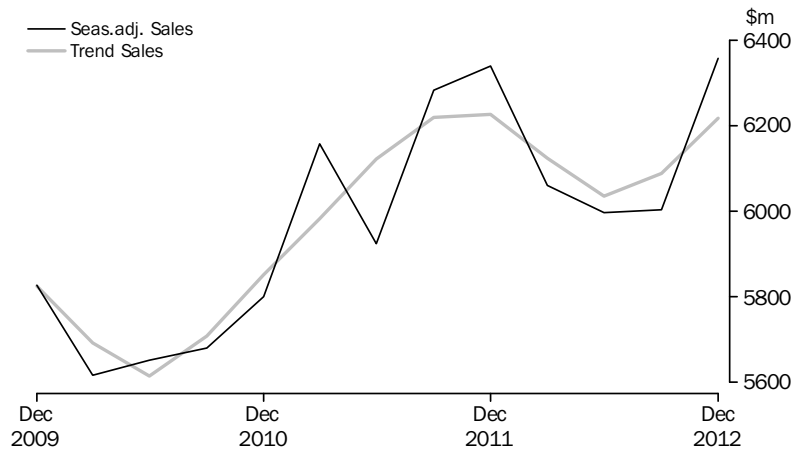
## ANALYSIS BY INDUSTRY *continued*

### ARTS AND RECREATION SERVICES

In current prices, the trend estimate for company gross operating profits rose 2.8% this quarter. The seasonally adjusted estimate rose 3.7%. In current price terms, the trend estimate for wages and salaries rose 3.0%. The seasonally adjusted estimate rose 3.7%.



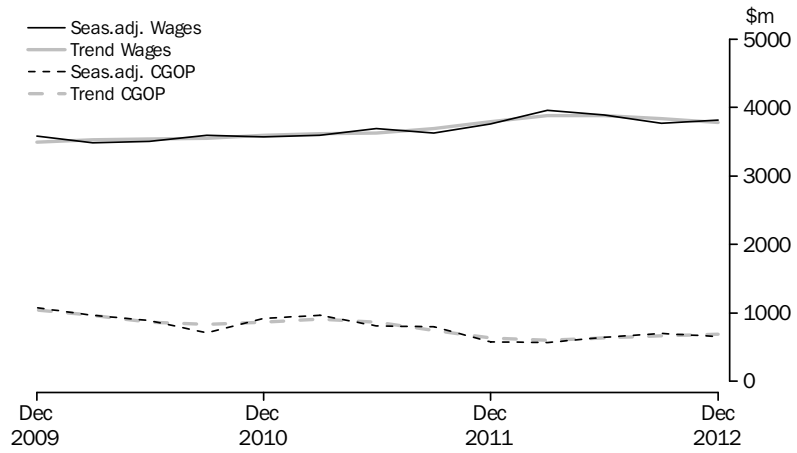
In volume terms, the trend estimate for sales of goods and services rose 2.1% this quarter. The seasonally adjusted estimate rose 5.9%.



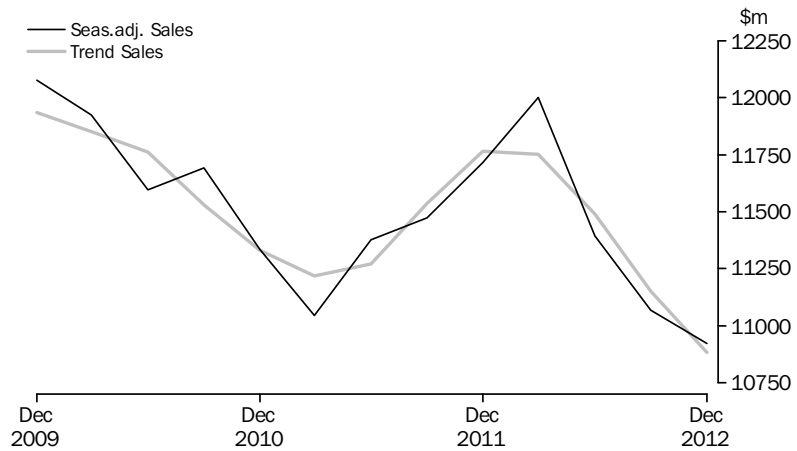
## ANALYSIS BY INDUSTRY *continued*

### OTHER SERVICES

In current prices, the trend estimate for company gross operating profits rose 2.5% this quarter. The seasonally adjusted estimate fell 6.6%. In current price terms, the trend estimate for wages and salaries fell 1.4% this quarter. The seasonally adjusted estimate rose 1.2%.



In volume terms, the trend estimate for sales of goods and services fell 2.4% this quarter. The seasonally adjusted estimate fell 1.3%.





## INVENTORIES, Chain volume measures(a)

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2010-11</b>							
December	10 766	48 363	594	52 596	32 612	1 607	147 890
March	11 349	48 987	813	52 326	31 770	1 496	147 953
June	11 958	48 886	814	52 359	31 711	1 608	148 404
<b>2011-12</b>							
September	12 404	48 482	819	52 672	32 607	1 498	149 587
December	12 619	47 744	751	54 445	33 071	1 543	151 326
March	14 174	49 075	751	54 557	32 323	1 282	153 281
June	15 031	47 104	713	55 299	31 277	1 250	151 816
<b>2012-13</b>							
September	16 425	47 471	733	55 834	32 660	1 133	155 593
December	15 617	47 109	697	56 798	33 102	1 124	155 450
SEASONALLY ADJUSTED							
<b>2010-11</b>							
December	10 942	48 963	594	51 336	32 265	1 564	146 947
March	11 140	48 608	813	51 691	31 974	1 511	146 949
June	12 162	48 692	814	52 562	32 412	1 599	149 335
<b>2011-12</b>							
September	12 227	48 412	819	52 274	32 079	1 534	148 451
December	12 837	48 380	751	53 173	32 683	1 497	150 462
March	13 920	48 714	751	53 906	32 541	1 301	152 237
June	15 254	46 896	713	55 363	31 950	1 240	152 605
<b>2012-13</b>							
September	16 213	47 392	733	55 429	32 176	1 162	154 435
December	15 886	47 783	697	55 575	32 676	1 089	154 754
TREND							
<b>2010-11</b>							
December	11 086	48 918	663	51 237	32 261	1 558	146 955
March	11 297	48 779	(b) 756	51 756	32 142	1 559	147 490
June	11 787	48 570	814	52 205	32 192	1 565	148 274
<b>2011-12</b>							
September	12 320	48 571	813	52 558	32 372	1 543	149 280
December	12 979	48 463	770	53 171	32 476	1 460	150 425
March	14 017	48 043	742	54 093	32 360	1 341	151 753
June	15 098	47 611	727	54 939	32 240	1 238	153 049
<b>2012-13</b>							
September	15 852	47 395	717	55 459	32 250	1 157	154 033
December	16 315	47 395	705	55 803	32 433	1 099	154 934

(a) Reference year for chain volume estimates is 2010-11

(b) Break in series between this quarter and preceding quarter.

## INVENTORIES, Chain volume measures - Percentage change from previous quarter(a)

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Total</i>
	%	%	%	%	%	%	%
.....							
ORIGINAL							
<b>2010-11</b>							
December	-7.4	-1.3	-2.2	2.3	-0.8	3.8	-0.2
March	5.4	1.3	36.8	-0.5	-2.6	-6.9	0.0
June	5.4	-0.2	0.2	0.1	-0.2	7.5	0.3
<b>2011-12</b>							
September	3.7	-0.8	0.6	0.6	2.8	-6.9	0.8
December	1.7	-1.5	-8.4	3.4	1.4	3.0	1.2
March	12.3	2.8	0.0	0.2	-2.3	-16.9	1.3
June	6.0	-4.0	-5.0	1.4	-3.2	-2.5	-1.0
<b>2012-13</b>							
September	9.3	0.8	2.8	1.0	4.4	-9.4	2.5
December	-4.9	-0.8	-5.0	1.7	1.4	-0.8	-0.1
.....							
SEASONALLY ADJUSTED							
<b>2010-11</b>							
December	-4.5	0.2	-2.2	0.9	-0.1	-1.2	0.0
March	1.8	-0.7	36.8	0.7	-0.9	-3.4	0.0
June	9.2	0.2	0.2	1.7	1.4	5.9	1.6
<b>2011-12</b>							
September	0.5	-0.6	0.6	-0.5	-1.0	-4.1	-0.6
December	5.0	-0.1	-8.4	1.7	1.9	-2.4	1.4
March	8.4	0.7	0.0	1.4	-0.4	-13.1	1.2
June	9.6	-3.7	-5.0	2.7	-1.8	-4.7	0.2
<b>2012-13</b>							
September	6.3	1.1	2.8	0.1	0.7	-6.3	1.2
December	-2.0	0.8	-5.0	0.3	1.6	-6.3	0.2
.....							
TREND							
<b>2010-11</b>							
December	-3.4	0.6	13.1	0.0	-0.2	-0.5	0.0
March	1.9	-0.3	(b)na	1.0	-0.4	0.1	0.4
June	4.3	-0.4	7.7	0.9	0.2	0.4	0.5
<b>2011-12</b>							
September	4.5	0.0	-0.2	0.7	0.6	-1.4	0.7
December	5.4	-0.2	-5.3	1.2	0.3	-5.4	0.8
March	8.0	-0.9	-3.6	1.7	-0.4	-8.2	0.9
June	7.7	-0.9	-2.0	1.6	-0.4	-7.7	0.9
<b>2012-13</b>							
September	5.0	-0.5	-1.4	0.9	0.0	-6.6	0.6
December	2.9	0.0	-1.7	0.6	0.6	-5.0	0.6

na not available

(b) Break in series between this quarter and preceding quarter.

(a) Reference year for chain volume estimates is 2010-11



## INVENTORIES, Current prices

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2010-11</b>							
December	10 433	47 873	592	46 355	32 340	1 618	139 210
March	11 794	49 570	816	46 723	32 038	1 515	142 455
June	13 226	49 982	846	46 462	32 338	1 628	144 481
<b>2011-12</b>							
September	14 074	49 384	856	47 023	33 228	1 523	146 089
December	14 092	48 518	782	49 159	33 604	1 589	147 744
March	14 951	49 891	785	48 883	32 780	1 337	148 627
June	16 134	47 987	766	49 551	31 943	1 298	147 680
<b>2012-13</b>							
September	16 782	47 758	800	49 928	33 412	1 186	149 867
December	15 681	47 657	793	51 445	33 888	1 194	150 659
SEASONALLY ADJUSTED							
<b>2010-11</b>							
December	10 679	48 503	592	45 434	31 995	1 575	138 779
March	11 930	49 212	816	46 600	32 244	1 530	142 331
June	13 095	49 760	846	47 375	33 053	1 619	145 748
<b>2011-12</b>							
September	13 718	49 309	856	47 170	32 690	1 560	145 303
December	14 445	49 196	782	48 237	33 210	1 542	147 412
March	15 158	49 514	785	48 761	33 001	1 357	148 576
June	15 931	47 755	766	50 339	32 631	1 287	148 710
<b>2012-13</b>							
September	16 351	47 676	800	50 082	32 918	1 216	149 043
December	16 088	48 381	793	50 563	33 452	1 156	150 434
TREND							
<b>2010-11</b>							
December	11 948	48 790	619	45 821	32 146	1 561	140 884
March	12 400	49 227	(a)809	46 447	32 365	1 574	142 822
June	13 030	49 451	839	47 050	32 723	1 587	144 681
<b>2011-12</b>							
September	13 732	49 553	837	47 509	32 985	1 573	146 191
December	14 459	49 359	804	48 138	33 027	1 502	147 290
March	15 228	48 836	780	49 030	32 901	1 391	148 166
June	15 810	48 289	779	49 802	32 867	1 292	148 839
<b>2012-13</b>							
September	16 166	47 944	788	50 294	32 976	1 214	149 383
December	16 362	47 851	796	50 689	33 248	1 157	150 103

(a) Break in series between this quarter and preceding quarter.

## SALES OF GOODS AND SERVICES, Chain volume measures(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2010-11</b>								
December	51 993	95 093	9 924	64 932	99 028	88 954	18 833	28 340
March	45 404	85 665	10 468	56 466	93 951	78 064	17 541	27 084
June	50 015	91 618	12 000	63 201	96 901	80 791	17 834	28 697
<b>2011-12</b>								
September	52 087	94 284	12 579	62 008	101 323	82 536	18 774	28 650
December	53 232	93 716	11 732	64 020	103 408	91 983	19 312	29 493
March	48 492	85 511	11 526	55 474	98 258	81 429	17 841	27 470
June	52 757	88 943	12 196	63 920	104 446	83 584	17 599	29 384
<b>2012-13</b>								
September	53 272	91 494	13 291	62 048	108 232	83 867	18 588	29 308
December	55 297	93 673	11 850	66 234	110 244	93 060	19 287	30 242
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	50 250	91 813	10 361	61 830	96 187	82 153	17 927	27 139
March	48 935	90 901	11 003	61 970	97 780	81 803	17 847	28 170
June	48 923	91 688	11 776	60 940	97 101	82 486	18 491	29 139
<b>2011-12</b>								
September	51 408	92 363	11 805	61 922	100 133	83 988	18 745	28 368
December	51 200	90 447	12 198	60 989	100 779	85 059	18 350	28 276
March	52 280	90 607	12 085	60 890	101 953	85 284	18 191	28 571
June	51 603	88 969	11 984	61 480	104 510	85 328	18 254	29 798
<b>2012-13</b>								
September	52 566	89 662	12 454	62 050	107 039	85 360	18 544	29 045
December	53 197	90 357	12 315	63 135	107 460	85 957	18 311	29 025
TREND								
<b>2010-11</b>								
December	49 988	91 495	10 470	61 724	95 935	81 880	17 780	27 410
March	49 202	91 479	11 007	61 651	97 026	82 005	18 087	28 187
June	49 584	91 631	11 573	61 579	98 202	82 728	18 408	28 627
<b>2011-12</b>								
September	50 580	91 645	11 955	61 333	99 376	83 839	18 546	28 556
December	51 521	91 062	12 067	61 140	100 746	84 849	18 440	28 491
March	51 873	90 078	12 098	61 086	102 513	85 284	18 285	28 800
June	52 072	89 618	12 166	61 447	104 433	85 372	18 301	29 182
<b>2012-13</b>								
September	(b)52 509	89 678	(b)12 265	62 166	106 386	85 528	18 380	29 267
December	52 946	89 919	12 390	62 887	108 004	85 770	18 423	29 166

(a) Reference year for chain volume estimates is 2010-11

(b) Break in series between this quarter and preceding quarter.

SALES OF GOODS AND SERVICES, Chain volume measures(a) *continued*

	<i>Information media and tele- communications</i>	<i>Financial and insurance services(b)</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Arts and recreation services</i>	<i>Other services</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2010-11</b>							
December	18 263	9 448	16 307	40 128	17 658	6 005	11 513
March	17 350	7 734	15 312	36 333	16 472	5 954	10 751
June	18 354	8 072	16 113	41 069	16 257	5 967	11 391
<b>2011-12</b>							
September	18 059	8 033	16 461	41 210	15 937	6 207	11 569
December	18 256	8 575	16 650	42 376	16 936	6 577	11 905
March	17 066	7 044	15 821	38 779	16 362	5 852	11 691
June	17 781	7 559	16 314	43 562	16 722	6 034	11 399
<b>2012-13</b>							
September	17 123	7 369	16 565	42 103	17 177	5 939	11 161
December	17 452	8 035	17 163	43 982	17 597	6 605	11 107
SEASONALLY ADJUSTED							
<b>2010-11</b>							
December	17 720	8 940	15 701	38 483	17 143	5 801	11 334
March	17 918	8 412	15 953	39 396	16 856	6 157	11 046
June	18 182	7 955	16 359	40 198	16 441	5 924	11 377
<b>2011-12</b>							
September	18 144	7 990	16 186	40 754	15 924	6 282	11 472
December	17 767	8 061	16 037	40 557	16 379	6 338	11 716
March	17 625	7 678	16 487	42 097	16 750	6 060	11 999
June	17 594	7 471	16 534	42 636	16 932	5 996	11 395
<b>2012-13</b>							
September	17 230	7 331	16 312	41 670	17 183	6 003	11 068
December	17 005	7 535	16 536	42 027	16 989	6 357	10 925
TREND							
<b>2010-11</b>							
December	17 785	8 716	15 945	38 295	16 943	5 851	11 330
March	17 950	8 389	15 998	39 416	16 811	5 982	11 219
June	18 104	8 134	16 132	40 133	16 423	6 121	11 270
<b>2011-12</b>							
September	18 058	7 982	16 205	40 555	16 182	6 218	11 535
December	17 873	7 909	16 250	41 171	16 315	6 226	11 766
March	17 669	7 720	16 345	41 815	16 676	6 123	11 752
June	17 480	7 513	16 443	42 148	16 951	6 035	11 489
<b>2012-13</b>							
September	17 272	7 417	16 465	42 135	17 065	6 089	11 151
December	17 068	7 419	16 448	41 905	17 108	6 218	10 884

(a) Reference year for chain volume estimates is 2010-11

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2010-11</b>								
December	1.7	1.1	-9.4	6.2	3.2	10.5	7.3	4.2
March	-12.7	-9.9	5.5	-13.0	-5.1	-12.2	-6.9	-4.4
June	10.2	6.9	14.6	11.9	3.1	3.5	1.7	6.0
<b>2011-12</b>								
September	4.1	2.9	4.8	-1.9	4.6	2.2	5.3	-0.2
December	2.2	-0.6	-6.7	3.2	2.1	11.4	2.9	2.9
March	-8.9	-8.8	-1.8	-13.3	-5.0	-11.5	-7.6	-6.9
June	8.8	4.0	5.8	15.2	6.3	2.6	-1.4	7.0
<b>2012-13</b>								
September	1.0	2.9	9.0	-2.9	3.6	0.3	5.6	-0.3
December	3.8	2.4	-10.8	6.7	1.9	11.0	3.8	3.2
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	-0.3	-0.3	1.5	1.2	1.4	0.3	2.2	1.0
March	-2.6	-1.0	6.2	0.2	1.7	-0.4	-0.4	3.8
June	0.0	0.9	7.0	-1.7	-0.7	0.8	3.6	3.4
<b>2011-12</b>								
September	5.1	0.7	0.2	1.6	3.1	1.8	1.4	-2.6
December	-0.4	-2.1	3.3	-1.5	0.6	1.3	-2.1	-0.3
March	2.1	0.2	-0.9	-0.2	1.2	0.3	-0.9	1.0
June	-1.3	-1.8	-0.8	1.0	2.5	0.1	0.4	4.3
<b>2012-13</b>								
September	1.9	0.8	3.9	0.9	2.4	0.0	1.6	-2.5
December	1.2	0.8	-1.1	1.7	0.4	0.7	-1.3	-0.1
TREND								
<b>2010-11</b>								
December	-2.1	-0.7	2.1	0.2	0.6	-0.4	1.1	2.3
March	-1.6	0.0	5.1	-0.1	1.1	0.2	1.7	2.8
June	0.8	0.2	5.1	-0.1	1.2	0.9	1.8	1.6
<b>2011-12</b>								
September	2.0	0.0	3.3	-0.4	1.2	1.3	0.7	-0.2
December	1.9	-0.6	0.9	-0.3	1.4	1.2	-0.6	-0.2
March	0.7	-1.1	0.3	-0.1	1.8	0.5	-0.8	1.1
June	0.4	-0.5	0.6	0.6	1.9	0.1	0.1	1.3
<b>2012-13</b>								
September	(b)na	0.1	(b)na	1.2	1.9	0.2	0.4	0.3
December	0.8	0.3	1.0	1.2	1.5	0.3	0.2	-0.3

na not available

(b) Break in series between this quarter and preceding quarter.

(a) Reference year for chain volume estimates is 2010-11

SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a) *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	%	%	%	%	%	%	%
ORIGINAL							
<b>2010-11</b>							
December	4.0	7.4	-1.2	7.5	6.4	6.8	-2.4
March	-5.0	-18.1	-6.1	-9.5	-6.7	-0.9	-6.6
June	5.8	4.4	5.2	13.0	-1.3	0.2	6.0
<b>2011-12</b>							
September	-1.6	-0.5	2.2	0.3	-2.0	4.0	1.6
December	1.1	6.8	1.2	2.8	6.3	6.0	2.9
March	-6.5	-17.9	-5.0	-8.5	-3.4	-11.0	-1.8
June	4.2	7.3	3.1	12.3	2.2	3.1	-2.5
<b>2012-13</b>							
September	-3.7	-2.5	1.5	-3.3	2.7	-1.6	-2.1
December	1.9	9.0	3.6	4.5	2.4	11.2	-0.5
SEASONALLY ADJUSTED							
<b>2010-11</b>							
December	0.2	2.3	-3.2	4.5	3.5	2.1	-3.1
March	1.1	-5.9	1.6	2.4	-1.7	6.1	-2.5
June	1.5	-5.4	2.5	2.0	-2.5	-3.8	3.0
<b>2011-12</b>							
September	-0.2	0.4	-1.1	1.4	-3.1	6.0	0.8
December	-2.1	0.9	-0.9	-0.5	2.9	0.9	2.1
March	-0.8	-4.8	2.8	3.8	2.3	-4.4	2.4
June	-0.2	-2.7	0.3	1.3	1.1	-1.1	-5.0
<b>2012-13</b>							
September	-2.1	-1.9	-1.3	-2.3	1.5	0.1	-2.9
December	-1.3	2.8	1.4	0.9	-1.1	5.9	-1.3
TREND							
<b>2010-11</b>							
December	0.3	-3.2	-0.9	3.2	1.6	2.5	-1.7
March	0.9	-3.8	0.3	2.9	-0.8	2.2	-1.0
June	0.9	-3.0	0.8	1.8	-2.3	2.3	0.5
<b>2011-12</b>							
September	-0.3	-1.9	0.5	1.1	-1.5	1.6	2.3
December	-1.0	-0.9	0.3	1.5	0.8	0.1	2.0
March	-1.1	-2.4	0.6	1.6	2.2	-1.7	-0.1
June	-1.1	-2.7	0.6	0.8	1.7	-1.4	-2.2
<b>2012-13</b>							
September	-1.2	-1.3	0.1	0.0	0.7	0.9	-2.9
December	-1.2	0.0	-0.1	-0.5	0.3	2.1	-2.4

(a) Reference year for chain volume estimates is 2010-11

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

## SALES OF GOODS AND SERVICES, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2010-11</b>								
December	48 693	93 948	9 822	64 572	96 975	88 256	18 850	28 353
March	45 223	86 639	10 586	56 530	94 383	78 347	17 656	26 872
June	53 857	93 324	12 295	64 258	99 101	81 808	17 967	29 218
<b>2011-12</b>								
September	57 623	95 653	13 274	63 244	103 335	83 477	19 015	29 411
December	57 004	95 086	12 528	65 709	106 601	92 701	19 795	30 742
March	48 358	86 983	12 402	57 304	101 676	81 836	18 481	28 927
June	52 535	90 473	13 549	66 412	109 179	84 572	18 184	30 611
<b>2012-13</b>								
September	50 577	91 716	15 964	64 747	110 316	85 014	19 366	30 900
December	50 317	94 822	14 910	69 439	112 879	94 126	20 363	32 179
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	47 502	90 691	10 249	61 489	94 391	81 584	17 885	27 134
March	49 025	91 814	11 119	62 042	97 895	82 100	17 960	28 030
June	52 343	93 387	12 064	61 969	99 284	83 393	18 663	29 565
<b>2011-12</b>								
September	56 410	93 719	12 460	63 156	102 111	84 958	19 005	29 164
December	55 411	91 780	13 018	62 608	103 903	85 653	18 768	29 440
March	52 351	92 208	12 993	62 878	105 564	85 765	18 829	30 181
June	51 000	90 481	13 313	63 910	109 373	86 206	18 892	30 938
<b>2012-13</b>								
September	49 524	89 871	14 972	64 746	108 904	86 547	19 330	30 651
December	49 045	91 440	15 486	66 211	109 890	86 940	19 307	30 838
TREND								
<b>2010-11</b>								
December	49 420	90 467	10 368	61 389	95 185	81 563	17 719	27 253
March	50 600	92 470	11 116	61 888	97 229	82 260	18 169	28 262
June	53 275	93 006	11 924	62 390	99 695	83 484	18 587	28 983
<b>2011-12</b>								
September	55 223	93 128	12 540	62 618	101 765	84 707	18 836	29 371
December	55 053	92 603	12 868	62 795	103 854	85 537	18 871	29 684
March	53 115	91 502	13 089	63 085	106 194	85 930	18 851	30 151
June	50 538	90 795	13 414	63 824	108 061	86 196	18 986	30 612
<b>2012-13</b>								
September	(a)50 227	90 553	(a)14 919	64 896	109 358	86 549	19 189	30 815
December	48 791	90 578	15 425	65 979	110 186	86 936	19 368	30 876

(a) Break in series between this quarter and preceding quarter.

SALES OF GOODS AND SERVICES, Current prices *continued*

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2010-11</b>							
December	18 222	9 375	16 275	40 075	17 536	5 951	11 417
March	17 373	7 785	15 385	36 500	16 526	5 991	10 889
June	18 470	8 198	16 257	41 169	16 478	6 056	11 687
<b>2011-12</b>							
September	18 122	8 208	16 668	42 312	16 418	6 338	12 058
December	18 484	8 763	16 937	43 535	17 553	6 717	12 482
March	17 227	7 206	16 128	40 233	17 063	5 978	12 290
June	17 946	7 770	16 625	45 216	17 551	6 188	12 032
<b>2012-13</b>							
September	17 263	7 681	16 902	44 032	18 267	6 170	11 897
December	17 826	8 391	17 567	46 244	18 820	6 883	11 925
SEASONALLY ADJUSTED							
<b>2010-11</b>							
December	17 629	8 870	15 701	38 521	17 035	5 728	11 233
March	18 025	8 465	16 076	39 454	16 868	6 188	11 190
June	18 234	8 077	16 422	40 296	16 638	6 104	11 668
<b>2011-12</b>							
September	18 279	8 163	16 382	41 834	16 437	6 354	11 956
December	17 954	8 236	16 392	41 811	17 003	6 433	12 281
March	17 845	7 852	16 815	43 451	17 429	6 189	12 612
June	17 684	7 678	16 757	44 219	17 739	6 229	12 026
<b>2012-13</b>							
September	17 414	7 640	16 644	43 608	18 296	6 199	11 797
December	17 350	7 868	17 023	44 407	18 201	6 575	11 727
TREND							
<b>2010-11</b>							
December	17 748	8 673	15 916	38 203	16 861	5 804	11 230
March	17 989	8 431	16 063	39 487	16 848	6 018	11 330
June	18 193	8 252	16 265	40 518	16 655	6 227	11 586
<b>2011-12</b>							
September	18 203	8 145	16 422	41 385	16 634	6 328	11 999
December	18 046	8 081	16 540	42 385	16 915	6 335	12 324
March	17 836	7 905	16 649	43 238	17 388	6 265	12 364
June	17 645	7 740	16 740	43 772	17 811	6 225	12 147
<b>2012-13</b>							
September	17 477	7 701	16 807	44 088	18 111	6 303	11 873
December	17 328	7 760	16 877	44 223	18 340	6 440	11 646

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

## SALES OF GOODS AND SERVICES BY STATE(a), Current prices

	<i>New South Wales</i>	<i>Victoria</i>	<i>Queensland</i>	<i>South Australia</i>	<i>Western Australia</i>	<i>Tasmania</i>	<i>Northern Territory</i>	<i>Australian Capital Territory</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2010-11</b>								
December	173 801	140 549	107 341	36 060	88 135	8 850	6 670	6 916
March	160 312	129 065	98 335	32 952	84 852	8 711	5 680	6 778
June	172 636	138 749	110 243	34 582	91 442	8 857	6 003	7 631
<b>2011-12</b>								
September	177 729	138 389	116 114	34 977	94 851	8 634	6 863	7 598
December	181 274	142 456	122 627	35 635	98 698	9 186	7 054	7 707
March	169 206	128 509	107 685	34 403	90 364	8 741	6 196	6 987
June	177 235	139 091	114 626	36 294	98 557	8 664	6 277	8 099
<b>2012-13</b>								
September	176 088	138 857	118 594	36 070	98 618	8 330	7 310	6 945
December	182 538	147 262	123 308	37 098	102 393	8 544	7 849	7 699
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	166 456	134 786	102 407	35 114	85 178	8 568	6 281	6 840
March	169 194	136 354	106 384	34 053	88 674	8 776	6 174	7 209
June	172 718	137 690	110 152	34 328	91 041	8 917	6 201	7 355
<b>2011-12</b>								
September	176 176	138 057	113 093	35 037	94 454	8 800	6 550	7 511
December	173 622	136 566	116 986	34 715	95 446	8 904	6 620	7 631
March	178 575	135 676	116 522	35 541	94 413	8 792	6 739	7 422
June	177 286	138 063	114 510	36 046	98 056	8 719	6 500	7 809
<b>2012-13</b>								
September	174 577	138 589	115 527	36 116	98 248	8 497	6 970	6 866
December	174 837	141 095	117 623	36 143	99 054	8 285	7 356	7 623
TREND								
<b>2010-11</b>								
December	166 868	134 425	104 259	34 450	85 862	8 650	6 271	6 934
March	169 628	136 444	106 008	34 415	88 306	8 757	6 211	7 145
June	172 470	137 612	109 814	34 470	91 501	8 843	6 283	7 371
<b>2011-12</b>								
September	174 647	137 463	113 724	34 642	93 735	8 881	6 476	7 499
December	176 193	136 790	115 868	35 064	94 979	8 862	6 608	7 598
March	176 930	136 513	116 117	35 487	95 939	8 809	6 632	7 562
June	176 690	137 475	115 646	35 875	97 040	8 680	6 718	7 442
<b>2012-13</b>								
September	175 749	139 051	115 815	36 134	98 303	8 501	6 943	7 356
December	174 203	140 725	116 710	36 215	99 488	8 331	7 235	7 346

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.



SALES OF GOODS AND SERVICES BY STATE(a), Current prices - Percentage change from previous quarter

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(b)	Northern Territory(b)	Australian Capital Territory(b)
	%	%	%	%	%	%	%	%
.....								
ORIGINAL								
<b>2010-11</b>								
December	4.1	5.9	0.1	6.2	4.9	4.1	0.1	0.1
March	-7.8	-8.2	-8.4	-8.6	-3.7	-1.6	-14.8	-2.0
June	7.7	7.5	12.1	4.9	7.8	1.7	5.7	12.6
<b>2011-12</b>								
September	3.0	-0.3	5.3	1.1	3.7	-2.5	14.3	-0.4
December	2.0	2.9	5.6	1.9	4.1	6.4	2.8	1.4
March	-6.7	-9.8	-12.2	-3.5	-8.4	-4.8	-12.2	-9.3
June	4.7	8.2	6.4	5.5	9.1	-0.9	1.3	15.9
<b>2012-13</b>								
September	-0.6	-0.2	3.5	-0.6	0.1	-3.9	16.5	-14.2
December	3.7	6.1	4.0	2.8	3.8	2.6	7.4	10.9
.....								
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	0.6	2.0	-2.0	3.2	1.9	-1.0	-1.4	0.1
March	1.6	1.2	3.9	-3.0	4.1	2.4	-1.7	5.4
June	2.1	1.0	3.5	0.8	2.7	1.6	0.4	2.0
<b>2011-12</b>								
September	2.0	0.3	2.7	2.1	3.7	-1.3	5.6	2.1
December	-1.4	-1.1	3.4	-0.9	1.1	1.2	1.1	1.6
March	2.9	-0.7	-0.4	2.4	-1.1	-1.3	1.8	-2.7
June	-0.7	1.8	-1.7	1.4	3.9	-0.8	-3.6	5.2
<b>2012-13</b>								
September	-1.5	0.4	0.9	0.2	0.2	-2.5	7.2	-12.1
December	0.1	1.8	1.8	0.1	0.8	-2.5	5.5	11.0
.....								
TREND								
<b>2010-11</b>								
December	1.0	1.2	0.2	-0.3	2.0	0.5	-1.0	2.2
March	1.7	1.5	1.7	-0.1	2.8	1.2	-1.0	3.1
June	1.7	0.9	3.6	0.2	3.6	1.0	1.2	3.2
<b>2011-12</b>								
September	1.3	-0.1	3.6	0.5	2.4	0.4	3.1	1.7
December	0.9	-0.5	1.9	1.2	1.3	-0.2	2.0	1.3
March	0.4	-0.2	0.2	1.2	1.0	-0.6	0.4	-0.5
June	-0.1	0.7	-0.4	1.1	1.1	-1.5	1.3	-1.6
<b>2012-13</b>								
September	-0.5	1.1	0.1	0.7	1.3	-2.1	3.3	-1.1
December	-0.9	1.2	0.8	0.2	1.2	-2.0	4.2	-0.1

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

(b) The relative standard error on the movement estimates for these states are significantly higher than those for the larger states, and the quarterly movement estimates should be used with caution.

## COMPANY PROFITS BEFORE INCOME TAX, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2010-11</b>								
December	18 666	4 901	914	^ 3 140	4 762	4 304	1 001	3 033
March	16 444	4 422	679	^ 2 299	3 788	2 315	723	2 080
June	20 573	4 524	1 213	^ 2 982	4 028	2 848	^ 597	2 747
<b>2011-12</b>								
September	23 039	2 634	1 815	^ 3 851	5 209	2 651	^ 964	2 713
December	17 140	4 187	778	4 022	4 964	4 710	1 166	3 027
March	13 531	2 897	1 175	^ 2 337	4 029	2 545	970	1 931
June	16 143	2 692	1 182	^ 3 540	4 011	2 922	^ 737	2 674
<b>2012-13</b>								
September	13 228	4 365	1 572	3 641	4 298	2 595	1 066	3 023
December	8 792	2 861	1 065	3 972	4 236	4 962	1 171	3 143
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	19 612	4 770	1 235	2 724	4 313	2 918	810	2 462
March	17 996	5 115	749	2 958	4 287	2 949	768	2 512
June	19 475	4 765	1 179	3 071	4 285	3 120	817	3 038
<b>2011-12</b>								
September	21 112	2 259	1 372	3 483	4 894	3 208	895	2 589
December	18 190	4 116	1 040	3 513	4 516	3 190	965	2 480
March	15 007	3 331	1 308	3 011	4 528	3 248	1 015	2 352
June	15 256	2 851	1 151	3 639	4 294	3 195	965	2 940
<b>2012-13</b>								
September	11 943	3 731	1 178	3 296	3 963	3 148	997	2 863
December	9 422	2 818	1 435	3 454	3 782	3 356	965	2 598
TREND								
<b>2010-11</b>								
December	19 558	5 171	994	2 834	4 143	2 990	769	2 520
March	19 913	4 879	1 028	2 929	4 367	3 013	793	2 691
June	20 250	4 613	1 112	3 168	4 479	3 078	827	2 756
<b>2011-12</b>								
September	19 771	4 273	1 199	3 347	4 616	3 182	893	2 657
December	18 288	3 755	1 240	3 383	4 650	3 225	960	2 510
March	16 259	3 425	1 180	3 358	4 502	3 208	992	2 552
June	14 036	3 264	1 194	3 359	4 244	3 201	991	2 735
<b>2012-13</b>								
September	12 064	3 170	1 259	3 413	4 015	3 225	981	2 800
December	10 593	3 129	1 313	3 449	3 850	3 270	972	2 738

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

COMPANY PROFITS BEFORE INCOME TAX, Current prices *continued*

	<i>Information media and tele- communications</i>	<i>Financial and insurance services (a)</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2010-11</b>								
December	2 482	^ 4 277	3 720	^ 1 691	*838	671	^ 906	55 304
March	2 160	2 286	2 090	*335	**196	780	^ 898	41 495
June	2 200	*868	3 348	**42	**136	706	^ 534	47 073
<b>2011-12</b>								
September	2 034	-2 305	2 700	^ 1 820	**174	917	^ 794	49 011
December	1 979	^ 1 610	4 053	^ 2 936	**369	951	^ 529	52 420
March	1 756	2 929	2 800	*1 232	^ 439	595	^ 544	39 710
June	-674	^ 1 628	3 203	^ 1 124	**110	537	^ 308	40 137
<b>2012-13</b>								
September	1 776	3 292	3 138	^ 2 934	**221	699	^ 846	46 694
December	3 130	^ 2 517	3 734	3 981	*194	814	^ 612	45 184
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	2 234	4 277	2 863	1 188	715	581	893	51 596
March	2 272	2 286	2 518	811	271	862	860	47 215
June	2 179	868	3 717	324	21	758	786	48 403
<b>2011-12</b>								
September	2 192	-2 305	2 759	1 564	73	875	590	45 561
December	1 731	1 610	3 187	2 426	230	854	518	48 567
March	1 873	2 929	3 250	1 695	515	684	505	45 253
June	-706	1 628	3 548	1 451	280	588	561	41 642
<b>2012-13</b>								
September	1 939	3 292	3 215	2 657	118	657	642	43 638
December	2 885	2 517	2 853	3 454	45	714	602	40 901
TREND								
<b>2010-11</b>								
December	2 253	3 444	2 820	1 282	534	691	877	50 880
March	2 247	2 443	2 945	676	325	748	855	49 852
June	2 202	332	3 076	826	103	826	754	48 403
<b>2011-12</b>								
September	2 064	-264	3 129	1 445	92	857	621	47 881
December	1 890	667	3 170	1 859	263	800	526	47 185
March	1 732	2 019	3 284	1 864	370	709	516	45 970
June	1 831	2 643	3 368	1 951	305	643	563	44 329
<b>2012-13</b>								
September	2 150	2 644	3 212	2 480	165	645	604	42 827
December	2 526	2 708	3 050	3 140	24	684	633	42 078
<p>^ estimate has a relative standard error of 10% to less than 25% and should be used with caution</p> <p>* estimate has a relative standard error of 25% to 50% and should be used with caution</p> <p>** estimate has a relative standard error greater than 50% and is considered too unreliable for general use</p> <p>(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry</p>								

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2010-11</b>								
December	-10.6	-24.6	-25.8	-6.2	10.0	64.0	23.4	16.0
March	-11.9	-9.8	-25.7	-26.8	-20.4	-46.2	-27.8	-31.4
June	25.1	2.3	78.7	29.7	6.3	23.0	-17.5	32.1
<b>2011-12</b>								
September	12.0	-41.8	49.6	29.1	29.3	-6.9	61.6	-1.3
December	-25.6	58.9	-57.1	4.4	-4.7	77.6	20.9	11.6
March	-21.1	-30.8	51.0	-41.9	-18.8	-46.0	-16.8	-36.2
June	19.3	-7.1	0.6	51.5	-0.5	14.8	-24.0	38.5
<b>2012-13</b>								
September	-18.1	62.1	33.0	2.9	7.2	-11.2	44.6	13.0
December	-33.5	-34.4	-32.3	9.1	-1.4	91.2	9.9	4.0
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	0.5	-15.5	33.1	-11.0	6.6	-7.9	9.4	-2.3
March	-8.2	7.2	-39.3	8.6	-0.6	1.1	-5.1	2.0
June	8.2	-6.8	57.3	3.8	0.0	5.8	6.4	20.9
<b>2011-12</b>								
September	8.4	-52.6	16.4	13.4	14.2	2.8	9.5	-14.8
December	-13.8	82.2	-24.2	0.9	-7.7	-0.6	7.8	-4.2
March	-17.5	-19.1	25.8	-14.3	0.2	1.8	5.2	-5.2
June	1.7	-14.4	-12.0	20.8	-5.2	-1.6	-4.9	25.0
<b>2012-13</b>								
September	-21.7	30.8	2.3	-9.4	-7.7	-1.5	3.2	-2.6
December	-21.1	-24.5	21.8	4.8	-4.6	6.6	-3.2	-9.3
TREND								
<b>2010-11</b>								
December	1.9	-6.9	-3.2	-3.4	8.2	0.5	3.5	8.5
March	1.8	-5.7	3.4	3.4	5.4	0.8	3.0	6.8
June	1.7	-5.4	8.2	8.2	2.6	2.2	4.3	2.4
<b>2011-12</b>								
September	-2.4	-7.4	7.8	5.7	3.1	3.4	8.0	-3.6
December	-7.5	-12.1	3.5	1.1	0.7	1.4	7.5	-5.5
March	-11.1	-8.8	-4.9	-0.8	-3.2	-0.5	3.3	1.7
June	-13.7	-4.7	1.2	0.1	-5.7	-0.2	-0.1	7.2
<b>2012-13</b>								
September	-14.1	-2.9	5.4	1.6	-5.4	0.8	-1.0	2.4
December	-12.2	-1.3	4.3	1.1	-4.1	1.4	-0.9	-2.2

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2010-11</b>								
December	19.1	29.3	29.4	-24.1	30.2	-8.1	-13.0	0.1
March	-13.0	-46.6	-43.8	-80.2	-76.6	16.2	-0.9	-25.0
June	1.9	-62.1	60.2	-87.5	-169.5	-9.4	-40.5	13.4
<b>2011-12</b>								
September	-7.5	-365.7	-19.3	4 257.9	227.8	29.8	48.6	4.1
December	-2.7	169.9	50.1	61.3	112.4	3.8	-33.4	7.0
March	-11.3	81.9	-30.9	-58.0	18.9	-37.5	2.9	-24.2
June	-138.4	-44.4	14.4	-8.8	-75.0	-9.7	-43.3	1.1
<b>2012-13</b>								
September	363.6	102.3	-2.0	161.0	101.0	30.1	174.4	16.3
December	76.2	-23.5	19.0	35.7	-12.1	16.4	-27.7	-3.2
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	0.4	29.3	-2.2	-40.6	30.9	-15.8	6.1	-1.1
March	1.7	-46.6	-12.1	-31.7	-62.2	48.4	-3.7	-8.5
June	-4.1	-62.1	47.6	-60.1	-92.2	-12.1	-8.6	2.5
<b>2011-12</b>								
September	0.6	-365.7	-25.8	382.6	249.8	15.5	-24.9	-5.9
December	-21.0	169.9	15.5	55.2	213.0	-2.4	-12.3	6.6
March	8.2	81.9	2.0	-30.1	123.9	-19.9	-2.5	-6.8
June	-137.7	-44.4	9.2	-14.4	-45.6	-14.1	11.2	-8.0
<b>2012-13</b>								
September	374.7	102.3	-9.4	83.1	-57.7	11.7	14.4	4.8
December	48.8	-23.5	-11.2	30.0	-61.6	8.7	-6.3	-6.3
TREND								
<b>2010-11</b>								
December	-2.2	32.4	-1.3	-41.3	-5.7	2.8	3.7	0.6
March	-0.3	-29.1	4.4	-47.3	-39.1	8.2	-2.5	-2.0
June	-2.0	-86.4	4.4	22.2	-68.3	10.4	-11.8	-2.9
<b>2011-12</b>								
September	-6.3	-179.5	1.7	74.9	-10.9	3.7	-17.6	-1.1
December	-8.4	352.9	1.3	28.6	186.4	-6.6	-15.3	-1.5
March	-8.3	202.8	3.6	0.3	40.8	-11.3	-1.9	-2.6
June	5.7	30.9	2.6	4.7	-17.5	-9.4	9.1	-3.6
<b>2012-13</b>								
September	17.4	0.0	-4.6	27.1	-45.8	0.4	7.2	-3.4
December	17.5	2.4	-5.1	26.6	-85.7	6.1	4.7	-1.7

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

## COMPANY GROSS OPERATING PROFITS, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2010-11</b>								
December	23 116	8 054	2 136	3 760	5 454	5 068	1 464	4 911
March	19 882	7 088	1 916	^ 2 832	4 577	3 004	1 215	4 160
June	24 587	7 513	2 507	3 653	4 653	3 616	1 131	5 003
<b>2011-12</b>								
September	27 105	7 483	3 062	^ 4 519	5 763	3 446	1 471	4 773
December	23 885	7 299	2 399	4 711	5 655	5 496	1 631	5 337
March	18 656	5 825	2 460	^ 3 026	4 602	3 270	1 425	4 538
June	20 627	5 898	2 594	4 166	4 855	3 643	1 177	4 989
<b>2012-13</b>								
September	18 982	6 731	2 915	4 270	4 845	3 281	1 471	5 267
December	17 546	6 303	2 456	4 544	5 007	5 666	1 619	5 722
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	22 460	7 597	2 346	3 268	4 893	3 598	1 285	4 364
March	21 612	7 888	2 063	3 572	5 126	3 713	1 280	4 622
June	24 424	7 522	2 435	3 530	4 946	3 893	1 327	5 090
<b>2011-12</b>								
September	25 805	7 153	2 712	4 376	5 466	4 011	1 391	4 779
December	23 391	6 927	2 625	4 123	5 101	3 898	1 431	4 778
March	20 358	6 458	2 662	3 833	5 112	4 059	1 499	5 045
June	20 340	5 904	2 515	4 033	5 165	3 906	1 377	5 056
<b>2012-13</b>								
September	17 990	6 415	2 578	4 082	4 598	3 826	1 395	5 254
December	17 319	6 008	2 687	4 003	4 531	4 020	1 420	5 151
TREND								
<b>2010-11</b>								
December	23 242	7 868	2 195	3 458	4 864	3 706	1 257	4 471
March	23 562	7 670	2 257	3 412	5 047	3 757	1 288	4 727
June	24 620	7 514	2 416	3 792	5 160	3 849	1 333	4 841
<b>2011-12</b>								
September	24 749	7 245	2 597	4 059	5 217	3 959	1 391	4 885
December	23 405	6 804	2 680	4 107	5 234	3 994	1 441	4 873
March	21 364	6 435	2 618	4 031	5 159	3 962	1 446	4 958
June	19 628	6 219	2 577	3 978	4 963	3 926	1 421	5 101
<b>2012-13</b>								
September	18 382	6 127	2 593	4 028	4 752	3 916	1 402	5 176
December	17 378	6 104	2 632	4 050	4 566	3 925	1 397	5 203

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2010-11</b>								
December	5 101	^ 1 822	4 034	^ 2 122	^ 1 010	890	^ 951	69 893
March	4 492	^ 821	3 224	^ 1 915	**427	987	^ 941	57 481
June	4 851	1 190	3 754	^ 2 707	**98	916	^ 624	66 803
<b>2011-12</b>								
September	4 435	^ 1 202	4 248	3 247	*500	1 116	^ 988	73 358
December	4 587	**275	4 489	3 225	*516	1 182	^ 600	71 287
March	4 449	^ 970	3 825	2 372	^ 589	840	^ 552	57 399
June	4 600	^ 1 374	4 170	3 438	^ 455	771	^ 456	63 214
<b>2012-13</b>								
September	4 346	^ 1 450	4 319	4 031	^ 564	919	^ 893	64 285
December	4 618	^ 1 153	4 457	4 573	^ 440	1 030	^ 671	65 805
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	4 810	2 110	3 640	1 998	897	785	926	64 974
March	4 684	851	3 561	2 245	525	1 077	962	63 781
June	4 765	880	3 938	2 713	284	965	815	67 527
<b>2011-12</b>								
September	4 598	1 176	4 099	3 040	325	1 085	800	70 815
December	4 343	591	4 052	3 087	411	1 070	581	66 409
March	4 648	991	4 253	2 716	684	935	569	63 823
June	4 475	1 068	4 360	3 434	638	820	649	63 740
<b>2012-13</b>								
September	4 500	1 420	4 147	3 819	394	886	701	62 005
December	4 409	1 464	4 038	4 423	333	919	655	61 380
TREND								
<b>2010-11</b>								
December	4 764	709	3 581	2 051	707	901	870	65 184
March	4 732	867	3 690	2 295	556	957	910	66 139
June	4 681	948	3 867	2 692	366	1 034	867	68 072
<b>2011-12</b>								
September	4 575	917	4 027	2 930	319	1 069	737	68 600
December	4 511	861	4 159	2 969	466	1 024	630	67 156
March	4 503	911	4 241	3 020	596	946	598	64 788
June	4 516	1 114	4 256	3 344	578	878	629	63 146
<b>2012-13</b>								
September	4 484	1 343	4 190	3 842	466	870	670	62 245
December	4 426	1 474	4 088	4 349	330	895	687	61 401
<p>^ estimate has a relative standard error of 10% to less than 25% and should be used with caution</p> <p>* estimate has a relative standard error of 25% to 50% and should be used with caution</p> <p>** estimate has a relative standard error greater than 50% and is considered too unreliable for general use</p> <p>(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry</p>								

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2010-11</b>								
December	-8.5	-5.8	-12.6	3.8	9.1	51.3	14.7	11.0
March	-14.0	-12.0	-10.3	-24.7	-16.1	-40.7	-17.0	-15.3
June	23.7	6.0	30.8	29.0	1.7	20.4	-6.9	20.3
<b>2011-12</b>								
September	10.2	-0.4	22.2	23.7	23.9	-4.7	30.0	-4.6
December	-11.9	-2.5	-21.7	4.3	-1.9	59.5	10.9	11.8
March	-21.9	-20.2	2.5	-35.8	-18.6	-40.5	-12.6	-15.0
June	10.6	1.2	5.5	37.7	5.5	11.4	-17.4	9.9
<b>2012-13</b>								
September	-8.0	14.1	12.3	2.5	-0.2	-9.9	25.0	5.6
December	-7.6	-6.4	-15.7	6.4	3.3	72.7	10.1	8.6
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	-6.8	-7.2	8.5	-7.9	3.3	-7.2	7.0	-1.8
March	-3.8	3.8	-12.1	9.3	4.8	3.2	-0.4	5.9
June	13.0	-4.6	18.0	-1.2	-3.5	4.9	3.7	10.1
<b>2011-12</b>								
September	5.7	-4.9	11.4	24.0	10.5	3.0	4.8	-6.1
December	-9.4	-3.2	-3.2	-5.8	-6.7	-2.8	2.9	0.0
March	-13.0	-6.8	1.4	-7.0	0.2	4.1	4.8	5.6
June	-0.1	-8.6	-5.5	5.2	1.0	-3.8	-8.1	0.2
<b>2012-13</b>								
September	-11.6	8.7	2.5	1.2	-11.0	-2.1	1.3	3.9
December	-3.7	-6.3	4.2	-1.9	-1.5	5.1	1.8	-2.0
TREND								
<b>2010-11</b>								
December	-2.5	-5.1	-0.6	-9.3	4.5	0.5	1.4	6.8
March	1.4	-2.5	2.8	-1.3	3.8	1.4	2.4	5.7
June	4.5	-2.0	7.0	11.1	2.2	2.4	3.5	2.4
<b>2011-12</b>								
September	0.5	-3.6	7.5	7.1	1.1	2.9	4.4	0.9
December	-5.4	-6.1	3.2	1.2	0.3	0.9	3.6	-0.2
March	-8.7	-5.4	-2.3	-1.8	-1.4	-0.8	0.3	1.7
June	-8.1	-3.4	-1.6	-1.3	-3.8	-0.9	-1.7	2.9
<b>2012-13</b>								
September	-6.4	-1.5	0.6	1.3	-4.2	-0.3	-1.4	1.5
December	-5.5	-0.4	1.5	0.6	-3.9	0.2	-0.3	0.5



	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2010-11</b>								
December	12.7	217.4	9.4	-5.0	24.2	-4.6	6.2	3.4
March	-11.9	-54.9	-20.1	-9.8	-57.7	10.9	-1.1	-17.8
June	8.0	45.0	16.4	41.4	-77.1	-7.2	-33.7	16.2
<b>2011-12</b>								
September	-8.6	0.9	13.2	19.9	411.8	21.8	58.4	9.8
December	3.4	-77.1	5.7	-0.7	3.2	5.9	-39.2	-2.8
March	-3.0	252.2	-14.8	-26.5	14.0	-28.9	-8.1	-19.5
June	3.4	41.7	9.0	44.9	-22.7	-8.2	-17.3	10.1
<b>2012-13</b>								
September	-5.5	5.6	3.6	17.3	24.1	19.1	95.7	1.7
December	6.3	-20.5	3.2	13.4	-22.0	12.1	-24.9	2.4
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	2.7	284.1	1.9	-1.3	41.6	-13.0	30.3	-0.6
March	-2.6	-59.7	-2.2	12.4	-41.5	37.2	4.0	-1.8
June	1.7	3.4	10.6	20.9	-45.8	-10.4	-15.3	5.9
<b>2011-12</b>								
September	-3.5	33.7	4.1	12.1	14.2	12.4	-1.8	4.9
December	-5.5	-49.8	-1.2	1.5	26.6	-1.4	-27.4	-6.2
March	7.0	67.8	5.0	-12.0	66.5	-12.6	-2.0	-3.9
June	-3.7	7.8	2.5	26.4	-6.8	-12.4	14.0	-0.1
<b>2012-13</b>								
September	0.6	32.9	-4.9	11.2	-38.2	8.1	8.1	-2.7
December	-2.0	3.1	-2.6	15.8	-15.4	3.7	-6.6	-1.0
TREND								
<b>2010-11</b>								
December	-2.1	10.2	-0.6	-1.2	-3.3	1.7	4.9	-1.1
March	-0.7	22.2	3.1	11.9	-21.4	6.2	4.7	1.5
June	-1.1	9.4	4.8	17.3	-34.1	8.0	-4.8	2.9
<b>2011-12</b>								
September	-2.3	-3.3	4.1	8.9	-12.9	3.4	-14.9	0.8
December	-1.4	-6.1	3.3	1.3	46.1	-4.2	-14.6	-2.1
March	-0.2	5.8	2.0	1.7	27.9	-7.7	-5.1	-3.5
June	0.3	22.2	0.3	10.7	-3.1	-7.1	5.2	-2.5
<b>2012-13</b>								
September	-0.7	20.5	-1.5	14.9	-19.3	-1.0	6.5	-1.4
December	-1.3	9.8	-2.4	13.2	-29.3	2.8	2.5	-1.4

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2010-11</b>								
December	^ 246	^ 873	^ 66	^ 2 003	*932	1 244	855	^ 540
March	*192	^ 471	^ 98	^ 1 533	*399	1 029	^ 706	^ 418
June	*291	^ 686	^ 107	^ 1 692	^ 829	^ 889	612	^ 653
<b>2011-12</b>								
September	*154	^ 642	^ 92	^ 1 908	^ 918	1 076	^ 811	^ 583
December	*124	^ 808	**69	^ 1 641	^ 820	1 584	1 014	^ 480
March	**6	^ 433	*72	^ 1 127	^ 640	1 036	866	^ 322
June	** -86	^ 606	**35	^ 1 466	^ 503	1 112	661	^ 453
<b>2012-13</b>								
September	** -6	^ 574	**40	^ 1 662	^ 689	1 138	748	^ 491
December	*50	^ 566	**4	^ 1 749	^ 450	1 714	1 091	^ 520
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	246	803	80	1 801	780	1 006	729	484
March	192	612	101	1 785	429	1 188	706	515
June	291	651	116	1 761	1 052	988	726	660
<b>2011-12</b>								
September	154	590	72	1 785	831	1 088	834	538
December	124	738	85	1 440	698	1 267	849	429
March	6	570	72	1 382	687	1 199	874	404
June	-86	572	38	1 540	642	1 242	783	451
<b>2012-13</b>								
September	-6	529	31	1 528	615	1 153	774	455
December	50	515	5	1 556	388	1 364	906	465
TREND								
<b>2010-11</b>								
December	271	807	92	1 864	665	1 079	728	452
March	270	679	100	1 794	738	1 069	711	550
June	246	617	99	1 773	806	1 074	750	592
<b>2011-12</b>								
September	191	640	92	1 667	839	1 119	811	541
December	95	650	79	1 524	772	1 188	854	462
March	2	617	65	1 445	677	1 225	839	417
June	-31	568	47	1 475	635	1 216	812	434
<b>2012-13</b>								
September	-19	530	26	1 535	558	1 236	817	455
December	23	518	13	1 562	482	1 287	845	469
^ estimate has a relative standard error of 10% to less than 25% and should be used with caution * estimate has a relative standard error of 25% to 50% and should be used with caution ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use								

	Information media and telecom.	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2010-11</b>								
December	**1	*157	^ 3 197	*712	^ 315	^ 70	^ 499	11 710
March	*10	**47	3 089	^ 928	^ 101	^ 106	^ 566	9 692
June	*20	**24	2 821	^ 706	^ 110	^ 89	^ 404	9 931
<b>2011-12</b>								
September	*30	**83	3 135	^ 1 009	*99	^ 72	732	11 345
December	*42	^ 200	3 106	^ 999	*194	^ 107	^ 408	11 594
March	^ 43	**73	2 924	^ 443	*192	**1	^ 314	8 492
June	*73	^ 328	3 124	^ 1 029	**6	**9	^ 339	9 639
<b>2012-13</b>								
September	^ 37	^ 421	3 330	^ 1 220	*107	**22	^ 449	10 877
December	*35	^ 383	3 110	^ 1 279	*63	^ 96	^ 436	11 547
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	1	86	3 076	636	287	47	480	10 542
March	10	99	3 206	921	94	95	541	10 495
June	20	35	2 943	885	152	102	536	10 920
<b>2011-12</b>								
September	30	89	3 005	917	95	98	623	10 747
December	42	130	3 005	922	161	75	396	10 361
March	43	125	3 030	428	185	-7	305	9 303
June	73	340	3 254	1 212	52	2	444	10 560
<b>2012-13</b>								
September	37	427	3 191	1 130	104	8	379	10 355
December	35	312	3 017	1 201	25	61	428	10 329
TREND								
<b>2010-11</b>								
December	8	72	3 021	761	193	55	501	10 568
March	10	72	3 100	813	162	82	533	10 683
June	19	73	3 054	923	125	105	567	10 823
<b>2011-12</b>								
September	29	73	2 981	880	127	95	526	10 612
December	41	108	3 000	778	149	58	439	10 197
March	52	199	3 102	801	140	17	375	9 974
June	54	302	3 162	955	109	3	375	10 117
<b>2012-13</b>								
September	47	366	3 159	1 139	69	17	407	10 341
December	38	366	3 108	1 302	36	40	425	10 515
^	estimate has a relative standard error of 10% to less than 25% and should be used with caution			**	estimate has a relative standard error greater than 50% and is considered too unreliable for general use			
*	estimate has a relative standard error of 25% to 50% and should be used with caution			(a)	See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry			

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2010-11</b>								
December	-11.8	-23.3	220.3	-0.7	14.9	12.5	19.0	46.6
March	-22.1	-46.1	47.2	-23.5	-57.2	-17.3	-17.4	-22.7
June	51.4	45.7	9.4	10.4	107.8	-13.6	-13.2	56.3
<b>2011-12</b>								
September	-47.0	-6.4	-14.1	12.8	10.7	21.1	32.5	-10.6
December	-19.7	25.8	-24.8	-14.0	-10.7	47.2	25.0	-17.8
March	-95.1	-46.4	4.0	-31.3	-21.9	-34.6	-14.6	-32.8
June	-1 524.8	40.1	-51.4	30.2	-21.5	7.3	-23.6	40.5
<b>2012-13</b>								
September	93.0	-5.4	13.8	13.3	37.1	2.3	13.1	8.4
December	928.4	-1.4	-89.2	5.2	-34.7	50.6	45.9	6.0
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	-11.8	-23.0	395.2	-5.1	3.2	-9.5	0.0	43.6
March	-22.1	-23.7	26.5	-0.9	-45.0	18.1	-3.2	6.3
June	51.4	6.3	15.0	-1.3	145.2	-16.8	2.9	28.3
<b>2011-12</b>								
September	-47.0	-9.4	-38.5	1.3	-21.0	10.1	14.7	-18.6
December	-19.7	25.2	18.9	-19.3	-16.0	16.4	1.9	-20.3
March	-95.1	-22.8	-15.1	-4.0	-1.6	-5.4	3.0	-5.8
June	-1 524.8	0.3	-46.9	11.4	-6.6	3.6	-10.4	11.5
<b>2012-13</b>								
September	93.0	-7.5	-19.3	-0.8	-4.1	-7.2	-1.2	1.0
December	928.4	-2.6	-82.8	1.8	-36.9	18.4	17.0	2.2
TREND								
<b>2010-11</b>								
December	8.1	-14.9	16.0	-1.1	2.6	0.9	-3.0	16.1
March	-0.4	-15.9	8.7	-3.7	11.0	-0.9	-2.2	21.7
June	-8.9	-9.0	-1.3	-1.2	9.2	0.5	5.5	7.5
<b>2011-12</b>								
September	-22.2	3.7	-7.0	-6.0	4.1	4.2	8.0	-8.6
December	-50.2	1.6	-14.4	-8.6	-8.0	6.1	5.3	-14.6
March	-97.8	-5.1	-17.4	-5.1	-12.3	3.1	-1.7	-9.7
June	-1 593.2	-7.9	-28.0	2.0	-6.2	-0.7	-3.2	4.0
<b>2012-13</b>								
September	38.8	-6.8	-45.1	4.1	-12.1	1.6	0.6	4.8
December	218.1	-2.2	-50.5	1.8	-13.7	4.1	3.4	3.2

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2010-11</b>								
December	-93.9	457.4	10.1	-23.2	107.9	936.4	-15.1	5.7
March	940.8	-70.3	-3.4	30.4	-67.9	52.6	13.5	-17.2
June	103.6	-49.0	-8.7	-24.0	8.8	-16.5	-28.6	2.5
<b>2011-12</b>								
September	45.4	251.3	11.2	43.0	-10.2	-18.7	81.2	14.2
December	42.3	139.4	-0.9	-1.0	96.1	47.7	-44.3	2.2
March	2.1	-63.4	-5.9	-55.7	-0.8	-99.1	-23.1	-26.8
June	70.7	348.8	6.8	132.3	-97.0	-1 008.6	7.9	13.5
<b>2012-13</b>								
September	-49.7	28.3	6.6	18.6	1 733.7	-145.2	32.7	12.8
December	-4.7	-9.2	-6.6	4.8	-40.8	536.8	-2.9	6.2
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	-93.9	153.2	10.1	-23.4	90.4	88.9	-5.2	0.2
March	940.8	14.2	4.2	44.9	-67.2	103.6	12.6	-0.5
June	103.6	-64.1	-8.2	-4.0	61.1	7.2	-0.8	4.1
<b>2011-12</b>								
September	45.4	152.1	2.1	3.7	-37.6	-4.1	16.2	-1.6
December	42.3	44.8	0.0	0.5	69.8	-23.4	-36.5	-3.6
March	2.1	-3.2	0.8	-53.6	15.0	-109.1	-23.1	-10.2
June	70.7	171.2	7.4	183.5	-72.1	133.9	45.8	13.5
<b>2012-13</b>								
September	-49.7	25.7	-2.0	-6.8	100.7	256.3	-14.6	-1.9
December	-4.7	-26.9	-5.5	6.3	-75.7	636.4	12.7	-0.3
TREND								
<b>2010-11</b>								
December	-27.8	11.7	4.8	-8.2	-0.9	36.8	-1.6	0.2
March	26.8	1.0	2.6	6.8	-15.9	50.3	6.3	1.1
June	95.0	1.3	-1.5	13.4	-23.1	28.3	6.4	1.3
<b>2011-12</b>								
September	53.4	0.3	-2.4	-4.6	2.2	-9.8	-7.2	-1.9
December	41.5	46.5	0.6	-11.6	16.8	-39.0	-16.5	-3.9
March	26.2	85.3	3.4	2.9	-6.0	-71.3	-14.7	-2.2
June	2.8	51.5	1.9	19.3	-22.2	-81.8	0.2	1.4
<b>2012-13</b>								
September	-12.1	21.1	-0.1	19.2	-37.1	466.6	8.3	2.2
December	-18.5	0.1	-1.6	14.4	-47.1	134.0	4.5	1.7

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

## BUSINESS GROSS OPERATING PROFITS(a), Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2010-11</b>								
December	23 363	8 927	2 202	5 763	6 386	6 313	2 318	5 451
March	20 074	7 559	2 014	^ 4 365	4 976	4 033	1 921	4 577
June	24 878	8 199	2 614	5 345	5 482	4 504	1 743	5 656
<b>2011-12</b>								
September	27 259	8 125	3 154	6 427	6 681	4 522	2 282	5 356
December	24 009	8 106	2 468	6 352	6 475	7 080	2 645	5 817
March	18 662	6 258	2 532	^ 4 153	5 242	4 306	2 291	4 860
June	20 541	6 504	2 629	5 633	5 357	4 755	1 838	5 442
<b>2012-13</b>								
September	18 976	7 304	2 954	5 932	5 534	4 419	2 219	5 758
December	17 597	6 869	2 461	6 293	5 457	7 379	2 711	6 242
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	22 706	8 399	2 426	5 069	5 673	4 604	2 014	4 848
March	21 804	8 501	2 164	5 357	5 554	4 901	1 985	5 137
June	24 715	8 172	2 551	5 292	5 998	4 881	2 054	5 750
<b>2011-12</b>								
September	25 958	7 743	2 784	6 161	6 296	5 099	2 225	5 316
December	23 514	7 666	2 710	5 563	5 799	5 165	2 280	5 207
March	20 364	7 028	2 734	5 216	5 799	5 258	2 374	5 449
June	20 254	6 475	2 553	5 574	5 807	5 148	2 161	5 507
<b>2012-13</b>								
September	17 984	6 943	2 609	5 610	5 214	4 978	2 169	5 709
December	17 370	6 523	2 693	5 559	4 919	5 385	2 326	5 616
TREND								
<b>2010-11</b>								
December	23 513	8 675	2 287	5 322	5 529	4 785	1 985	4 923
March	23 832	8 349	2 357	5 206	5 785	4 826	1 999	5 278
June	24 866	8 131	2 515	5 565	5 966	4 923	2 083	5 433
<b>2011-12</b>								
September	24 940	7 885	2 689	5 726	6 055	5 078	2 201	5 425
December	23 500	7 454	2 758	5 631	6 006	5 182	2 295	5 334
March	21 366	7 052	2 683	5 477	5 836	5 187	2 284	5 375
June	19 597	6 787	2 624	5 452	5 598	5 143	2 233	5 534
<b>2012-13</b>								
September	18 362	6 657	2 619	5 562	5 310	5 152	2 219	5 631
December	17 400	6 622	2 645	5 613	5 047	5 212	2 242	5 672

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

(a) This is the sum of company and unincorporated gross operating profits.

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2010-11</b>								
December	5 102	^ 1 978	7 231	^ 2 833	^ 1 325	960	^ 1 450	81 603
March	4 502	^ 868	6 313	^ 2 843	*528	1 093	1 507	67 173
June	4 871	1 214	6 575	^ 3 413	**208	1 004	^ 1 028	76 735
<b>2011-12</b>								
September	4 464	^ 1 285	7 384	4 256	^ 599	1 188	1 720	84 703
December	4 629	*475	7 595	4 224	*710	1 288	1 008	82 881
March	4 492	*1 043	6 749	2 814	^ 781	841	^ 866	65 891
June	4 673	^ 1 702	7 294	4 466	^ 461	762	^ 795	72 853
<b>2012-13</b>								
September	4 383	^ 1 871	7 648	5 251	^ 671	897	1 343	75 162
December	4 653	^ 1 536	7 566	5 851	^ 504	1 126	1 107	77 352
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	4 811	2 196	6 715	2 634	1 184	832	1 406	75 516
March	4 694	950	6 767	3 166	619	1 173	1 503	74 275
June	4 785	915	6 881	3 597	436	1 067	1 351	78 447
<b>2011-12</b>								
September	4 627	1 266	7 104	3 958	420	1 183	1 423	81 562
December	4 385	720	7 057	4 009	572	1 145	977	76 769
March	4 690	1 117	7 283	3 143	869	928	874	73 126
June	4 548	1 408	7 615	4 647	690	822	1 093	74 300
<b>2012-13</b>								
September	4 537	1 847	7 338	4 949	498	894	1 081	72 360
December	4 444	1 777	7 055	5 624	359	979	1 082	71 708
TREND								
<b>2010-11</b>								
December	4 771	781	6 602	2 813	900	956	1 371	75 752
March	4 742	939	6 790	3 108	718	1 039	1 443	76 823
June	4 701	1 021	6 920	3 614	491	1 139	1 434	78 895
<b>2011-12</b>								
September	4 604	990	7 008	3 810	447	1 164	1 264	79 212
December	4 552	969	7 160	3 747	615	1 082	1 069	77 352
March	4 555	1 111	7 344	3 821	736	962	973	74 762
June	4 570	1 416	7 418	4 299	687	881	1 005	73 263
<b>2012-13</b>								
September	4 531	1 709	7 349	4 981	535	887	1 076	72 586
December	4 464	1 840	7 196	5 651	366	935	1 112	71 916

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

\* estimate has a relative standard error of 25% to 50% and should be used with caution

\*\* estimate has a relative standard error greater than 50% and is considered too unreliable for general use

(a) This is the sum of company and unincorporated gross operating profits.

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2010-11</b>								
December	-8.5	-7.8	-10.6	2.2	9.9	41.7	16.2	13.7
March	-14.1	-15.3	-8.5	-24.3	-22.1	-36.1	-17.1	-16.0
June	23.9	8.5	29.8	22.5	10.2	11.7	-9.2	23.6
<b>2011-12</b>								
September	9.6	-0.9	20.7	20.2	21.9	0.4	30.9	-5.3
December	-11.9	-0.2	-21.8	-1.2	-3.1	56.6	15.9	8.6
March	-22.3	-22.8	2.6	-34.6	-19.0	-39.2	-13.4	-16.4
June	10.1	3.9	3.9	35.6	2.2	10.4	-19.8	12.0
<b>2012-13</b>								
September	-7.6	12.3	12.4	5.3	3.3	-7.1	20.7	5.8
December	-7.3	-6.0	-16.7	6.1	-1.4	67.0	22.1	8.4
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	-6.9	-9.0	11.4	-6.9	3.3	-7.7	4.4	1.4
March	-4.0	1.2	-10.8	5.7	-2.1	6.4	-1.4	6.0
June	13.3	-3.9	17.9	-1.2	8.0	-0.4	3.4	11.9
<b>2011-12</b>								
September	5.0	-5.3	9.1	16.4	5.0	4.5	8.3	-7.5
December	-9.4	-1.0	-2.6	-9.7	-7.9	1.3	2.5	-2.1
March	-13.4	-8.3	0.9	-6.2	0.0	1.8	4.1	4.6
June	-0.5	-7.9	-6.6	6.9	0.1	-2.1	-9.0	1.1
<b>2012-13</b>								
September	-11.2	7.2	2.2	0.7	-10.2	-3.3	0.4	3.7
December	-3.4	-6.1	3.2	-0.9	-5.7	8.2	7.2	-1.6
TREND								
<b>2010-11</b>								
December	-2.4	-6.1	0.0	-6.6	4.3	0.6	-0.2	7.6
March	1.4	-3.8	3.1	-2.2	4.6	0.9	0.7	7.2
June	4.3	-2.6	6.7	6.9	3.1	2.0	4.2	2.9
<b>2011-12</b>								
September	0.3	-3.0	6.9	2.9	1.5	3.2	5.7	-0.1
December	-5.8	-5.5	2.6	-1.7	-0.8	2.0	4.2	-1.7
March	-9.1	-5.4	-2.7	-2.7	-2.8	0.1	-0.4	0.8
June	-8.3	-3.8	-2.2	-0.4	-4.1	-0.9	-2.2	3.0
<b>2012-13</b>								
September	-6.3	-1.9	-0.2	2.0	-5.1	0.2	-0.7	1.7
December	-5.2	-0.5	1.0	0.9	-5.0	1.2	1.1	0.7

(a) This is the sum of the company and unincorporated gross operating profits.



	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2010-11</b>								
December	12.3	228.6	9.7	-10.4	37.4	2.2	-2.3	3.7
March	-11.8	-56.1	-12.7	0.3	-60.1	13.9	3.9	-17.7
June	8.2	39.9	4.1	20.0	-60.6	-8.1	-31.8	14.2
<b>2011-12</b>								
September	-8.4	5.8	12.3	24.7	188.2	18.3	67.4	10.4
December	3.7	-63.0	2.9	-0.7	18.6	8.5	-41.4	-2.2
March	-3.0	119.6	-11.1	-33.4	10.0	-34.7	-14.1	-20.5
June	4.0	63.2	8.1	58.7	-41.0	-9.4	-8.2	10.6
<b>2012-13</b>								
September	-6.2	10.0	4.9	17.6	45.7	17.7	68.9	3.2
December	6.2	-17.9	-1.1	11.4	-25.0	25.6	-17.5	2.9
SEASONALLY ADJUSTED								
<b>2010-11</b>								
December	2.3	276.4	5.5	-7.8	51.0	-10.3	15.5	-0.5
March	-2.4	-56.8	0.8	20.2	-47.7	40.9	6.9	-1.6
June	1.9	-3.6	1.7	13.6	-29.5	-9.0	-10.1	5.6
<b>2011-12</b>								
September	-3.3	38.3	3.2	10.0	-3.8	10.9	5.3	4.0
December	-5.2	-43.1	-0.7	1.3	36.3	-3.3	-31.3	-5.9
March	7.0	55.0	3.2	-21.6	52.0	-18.9	-10.6	-4.7
June	-3.0	26.1	4.6	47.8	-20.7	-11.5	25.1	1.6
<b>2012-13</b>								
September	-0.2	31.2	-3.6	6.5	-27.8	8.8	-1.1	-2.6
December	-2.1	-3.8	-3.9	13.6	-28.0	9.6	0.2	-0.9
TREND								
<b>2010-11</b>								
December	-2.2	10.3	1.8	-3.2	-2.8	3.2	2.4	-0.9
March	-0.6	20.3	2.9	10.5	-20.2	8.7	5.3	1.4
June	-0.9	8.8	1.9	16.3	-31.7	9.6	-0.6	2.7
<b>2011-12</b>								
September	-2.1	-3.0	1.3	5.4	-9.0	2.2	-11.9	0.4
December	-1.1	-2.2	2.2	-1.6	37.7	-7.1	-15.4	-2.3
March	0.1	14.6	2.6	2.0	19.7	-11.1	-9.1	-3.3
June	0.3	27.5	1.0	12.5	-6.8	-8.4	3.3	-2.0
<b>2012-13</b>								
September	-0.9	20.7	-0.9	15.8	-22.1	0.7	7.2	-0.9
December	-1.5	7.7	-2.1	13.5	-31.6	5.4	3.3	-0.9

(a) This is the sum of the company and unincorporated gross operating profits.

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
<b>2010-11</b>									
December	4 627	13 701	877	11 443	7 332	9 014	4 597	5 587	2 756
March	4 885	12 991	898	10 792	7 216	8 408	4 485	5 417	2 830
June	5 262	13 753	948	11 782	7 545	8 843	4 653	5 778	2 767
<b>2011-12</b>									
September	5 650	14 158	1 000	12 342	7 860	8 712	4 759	5 964	2 927
December	5 942	14 168	1 010	13 028	8 114	9 271	4 906	6 227	2 987
March	6 167	13 535	999	12 443	8 160	8 729	4 636	6 033	2 826
June	6 332	13 847	1 031	13 201	8 623	8 821	4 654	6 623	3 128
<b>2012-13</b>									
September	6 472	13 951	1 079	13 342	8 490	8 982	4 881	6 409	2 836
December	6 283	14 677	1 130	13 599	8 837	9 847	4 996	6 415	2 881
SEASONALLY ADJUSTED									
<b>2010-11</b>									
December	4 659	13 328	865	11 019	7 230	8 602	4 469	5 477	2 738
March	4 875	13 512	914	11 289	7 319	8 644	4 490	5 580	2 874
June	5 240	13 782	952	11 722	7 533	8 923	4 719	5 740	2 762
<b>2011-12</b>									
September	5 647	13 994	993	12 334	7 870	8 819	4 820	5 946	2 908
December	5 984	13 763	997	12 549	8 004	8 841	4 772	6 115	2 964
March	6 157	14 084	1 015	13 026	8 278	8 981	4 647	6 214	2 872
June	6 304	13 872	1 036	13 131	8 612	8 893	4 720	6 568	3 121
<b>2012-13</b>									
September	6 473	13 798	1 072	13 319	8 496	9 094	4 935	6 395	2 818
December	6 325	14 261	1 117	13 104	8 724	9 391	4 860	6 304	2 860
TREND									
<b>2010-11</b>									
December	4 622	13 287	875	10 996	7 237	8 658	4 464	5 473	2 833
March	4 906	13 551	914	11 345	7 360	8 721	4 559	5 586	2 808
June	5 260	13 763	952	11 765	7 553	8 796	4 690	5 752	2 831
<b>2011-12</b>									
September	5 630	13 887	984	12 227	7 796	8 863	4 773	5 920	2 875
December	5 947	13 945	1 001	12 640	8 064	8 880	4 750	6 114	2 932
March	6 182	13 913	1 015	12 966	8 302	8 890	4 716	6 306	2 979
June	6 312	13 910	1 040	13 144	8 477	8 982	4 759	6 409	2 961
<b>2012-13</b>									
September	6 384	13 971	1 074	13 221	8 604	9 124	4 840	6 422	2 916
December	6 421	14 057	1 107	13 211	8 695	9 296	4 917	6 377	2 860

	<i>Financial and insurance services</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Education and Training</i>	<i>Health Care and Social Assistance</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
<b>2010-11</b>									
December	8 538	2 516	14 077	7 297	3 734	8 164	1 129	3 596	108 986
March	8 013	2 313	13 677	7 163	3 188	7 949	1 112	3 503	104 840
June	7 993	2 486	14 583	7 477	3 510	8 753	1 119	3 732	110 984
<b>2011-12</b>									
September	8 433	2 577	14 399	7 332	3 468	8 662	1 104	3 652	112 997
December	8 513	2 615	14 877	7 415	3 629	8 719	1 165	3 782	116 368
March	8 490	2 301	14 403	7 066	3 300	8 516	1 101	3 862	112 565
June	7 722	2 572	15 232	7 790	3 627	9 266	1 174	3 945	117 588
<b>2012-13</b>									
September	7 654	2 456	15 267	7 790	3 667	9 099	1 209	3 787	117 371
December	8 068	2 628	15 960	7 833	4 184	9 411	1 282	3 843	121 874
SEASONALLY ADJUSTED									
<b>2010-11</b>									
December	8 288	2 403	13 846	7 252	3 489	8 045	1 110	3 570	106 390
March	8 115	2 446	14 180	7 380	3 452	8 226	1 127	3 598	108 020
June	8 144	2 491	14 305	7 337	3 463	8 573	1 120	3 687	110 492
<b>2011-12</b>									
September	8 432	2 554	14 418	7 303	3 495	8 681	1 108	3 630	112 953
December	8 256	2 498	14 621	7 361	3 388	8 592	1 145	3 755	113 602
March	8 583	2 431	14 924	7 290	3 578	8 816	1 114	3 961	115 972
June	7 880	2 578	14 958	7 634	3 577	9 070	1 177	3 893	117 026
<b>2012-13</b>									
September	7 644	2 432	15 290	7 769	3 696	9 116	1 213	3 772	117 332
December	7 858	2 512	15 675	7 780	3 909	9 265	1 258	3 815	119 016
TREND									
<b>2010-11</b>									
December	8 194	2 420	13 768	7 280	3 481	8 029	1 119	3 590	106 325
March	8 184	2 447	14 144	7 335	3 469	8 300	1 119	3 614	108 362
June	8 211	2 499	14 321	7 350	3 459	8 503	1 120	3 630	110 453
<b>2011-12</b>									
September	8 327	2 513	14 462	7 317	3 452	8 619	1 120	3 689	112 455
December	8 419	2 506	14 638	7 313	3 469	8 702	1 123	3 791	114 235
March	8 285	2 492	14 829	7 409	3 511	8 823	1 138	3 875	115 631
June	8 022	2 490	15 050	7 568	3 607	8 997	1 172	3 880	116 780
<b>2012-13</b>									
September	7 805	2 494	15 309	7 721	3 728	9 151	1 212	3 833	117 808
December	7 661	2 497	15 595	7 856	3 846	9 262	1 249	3 778	118 685

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	%	%	%	%	%	%	%	%	%
ORIGINAL									
<b>2010-11</b>									
December	6.0	3.6	1.2	6.9	1.5	4.7	5.2	3.0	-7.1
March	5.6	-5.2	2.4	-5.7	-1.6	-6.7	-2.4	-3.0	2.7
June	7.7	5.9	5.7	9.2	4.6	5.2	3.8	6.7	-2.2
<b>2011-12</b>									
September	7.4	2.9	5.4	4.8	4.2	-1.5	2.3	3.2	5.8
December	5.2	0.1	1.0	5.6	3.2	6.4	3.1	4.4	2.1
March	3.8	-4.5	-1.1	-4.5	0.6	-5.8	-5.5	-3.1	-5.4
June	2.7	2.3	3.3	6.1	5.7	1.1	0.4	9.8	10.7
<b>2012-13</b>									
September	2.2	0.8	4.6	1.1	-1.5	1.8	4.9	-3.2	-9.3
December	-2.9	5.2	4.7	1.9	4.1	9.6	2.3	0.1	1.6
SEASONALLY ADJUSTED									
<b>2010-11</b>									
December	6.8	2.2	0.5	2.9	-0.1	-1.3	0.7	1.3	-7.1
March	4.6	1.4	5.6	2.5	1.2	0.5	0.5	1.9	5.0
June	7.5	2.0	4.2	3.8	2.9	3.2	5.1	2.9	-3.9
<b>2011-12</b>									
September	7.8	1.5	4.3	5.2	4.5	-1.2	2.1	3.6	5.3
December	6.0	-1.7	0.4	1.7	1.7	0.2	-1.0	2.8	1.9
March	2.9	2.3	1.8	3.8	3.4	1.6	-2.6	1.6	-3.1
June	2.4	-1.5	2.1	0.8	4.0	-1.0	1.6	5.7	8.7
<b>2012-13</b>									
September	2.7	-0.5	3.4	1.4	-1.3	2.3	4.6	-2.6	-9.7
December	-2.3	3.4	4.2	-1.6	2.7	3.3	-1.5	-1.4	1.5
TREND									
<b>2010-11</b>									
December	5.1	1.2	3.5	2.9	1.0	0.4	1.2	0.7	-0.2
March	6.2	2.0	4.4	3.2	1.7	0.7	2.1	2.1	-0.9
June	7.2	1.6	4.2	3.7	2.6	0.9	2.9	3.0	0.8
<b>2011-12</b>									
September	7.0	0.9	3.3	3.9	3.2	0.8	1.8	2.9	1.6
December	5.6	0.4	1.8	3.4	3.4	0.2	-0.5	3.3	2.0
March	3.9	-0.2	1.4	2.6	2.9	0.1	-0.7	3.1	1.6
June	2.1	0.0	2.4	1.4	2.1	1.0	0.9	1.6	-0.6
<b>2012-13</b>									
September	1.1	0.4	3.2	0.6	1.5	1.6	1.7	0.2	-1.5
December	0.6	0.6	3.1	-0.1	1.1	1.9	1.6	-0.7	-1.9

	<i>Financial and insurance services</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Education and Training</i>	<i>Health Care and Social Assistance</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	%	%	%	%	%	%	%	%	%

## ORIGINAL

## 2010-11

December	5.2	2.7	6.7	1.5	8.1	4.7	1.3	-0.8	4.1
March	-6.1	-8.1	-2.8	-1.8	-14.6	-2.6	-1.5	-2.6	-3.8
June	-0.2	7.5	6.6	4.4	10.1	10.1	0.6	6.5	5.9

## 2011-12

September	5.5	3.7	-1.3	-1.9	-1.2	-1.0	-1.4	-2.2	1.8
December	0.9	1.5	3.3	1.1	4.6	0.7	5.6	3.6	3.0
March	-0.3	-12.0	-3.2	-4.7	-9.1	-2.3	-5.5	2.1	-3.3
June	-9.0	11.8	5.8	10.2	9.9	8.8	6.7	2.2	4.5

## 2012-13

September	-0.9	-4.5	0.2	0.0	1.1	-1.8	2.9	-4.0	-0.2
December	5.4	7.0	4.5	0.6	14.1	3.4	6.1	1.5	3.8

## SEASONALLY ADJUSTED

## 2010-11

December	2.0	-0.9	4.8	1.4	0.4	3.0	-0.7	-0.7	1.7
March	-2.1	1.8	2.4	1.8	-1.1	2.3	1.5	0.8	1.5
June	0.4	1.9	0.9	-0.6	0.3	4.2	-0.6	2.5	2.3

## 2011-12

September	3.5	2.5	0.8	-0.5	0.9	1.3	-1.1	-1.5	2.2
December	-2.1	-2.2	1.4	0.8	-3.1	-1.0	3.3	3.4	0.6
March	4.0	-2.7	2.1	-1.0	5.6	2.6	-2.7	5.5	2.1
June	-8.2	6.0	0.2	4.7	0.0	2.9	5.6	-1.7	0.9

## 2012-13

September	-3.0	-5.6	2.2	1.8	3.3	0.5	3.0	-3.1	0.3
December	2.8	3.3	2.5	0.2	5.8	1.6	3.7	1.2	1.4

## TREND

## 2010-11

December	0.3	-0.6	4.0	1.8	-0.4	3.4	1.0	1.1	1.8
March	-0.1	1.1	2.7	0.8	-0.4	3.4	0.0	0.7	1.9
June	0.3	2.1	1.3	0.2	-0.3	2.4	0.1	0.5	1.9

## 2011-12

September	1.4	0.6	1.0	-0.4	-0.2	1.4	0.0	1.6	1.8
December	1.1	-0.3	1.2	-0.1	0.5	1.0	0.3	2.8	1.6
March	-1.6	-0.5	1.3	1.3	1.2	1.4	1.4	2.2	1.2
June	-3.2	-0.1	1.5	2.1	2.7	2.0	2.9	0.1	1.0

## 2012-13

September	-2.7	0.2	1.7	2.0	3.4	1.7	3.5	-1.2	0.9
December	-1.8	0.1	1.9	1.7	3.1	1.2	3.0	-1.4	0.7

	<i>New South Wales</i>	<i>Victoria</i>	<i>Queensland</i>	<i>South Australia</i>	<i>Western Australia</i>	<i>Tasmania</i>	<i>Northern Territory</i>	<i>Australian Capital Territory</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
<b>2010-11</b>									
December	36 482	27 669	19 968	6 400	14 084	1 772	947	1 665	108 986
March	34 958	26 588	18 904	6 186	13 921	1 748	877	1 657	104 840
June	36 877	28 042	20 236	6 280	14 952	1 817	983	1 797	110 984
<b>2011-12</b>									
September	37 345	28 325	20 788	6 562	15 320	1 781	1 056	1 820	112 997
December	37 962	29 251	21 851	6 635	15 911	1 849	1 058	1 852	116 368
March	36 893	27 865	21 071	6 576	15 660	1 760	918	1 821	112 565
June	38 105	28 705	21 877	7 070	17 080	1 796	1 084	1 872	117 588
<b>2012-13</b>									
September	37 229	28 688	22 318	7 071	17 407	1 712	1 107	1 839	117 371
December	38 886	30 113	22 935	7 224	17 748	1 751	1 180	2 037	121 874
SEASONALLY ADJUSTED									
<b>2010-11</b>									
December	35 646	26 848	19 516	6 286	13 808	1 736	921	1 666	106 390
March	36 042	27 462	19 695	6 286	14 342	1 777	950	1 705	108 020
June	36 529	28 025	20 001	6 286	14 836	1 797	963	1 763	110 492
<b>2011-12</b>									
September	37 476	28 305	20 698	6 567	15 292	1 808	1 030	1 805	112 953
December	37 075	28 399	21 332	6 518	15 609	1 814	1 026	1 851	113 602
March	38 017	28 756	21 940	6 688	16 123	1 788	996	1 870	115 972
June	37 755	28 701	21 652	7 074	16 954	1 774	1 060	1 837	117 026
<b>2012-13</b>									
September	37 379	28 660	22 223	7 073	17 373	1 739	1 081	1 830	117 332
December	37 963	29 245	22 373	7 098	17 415	1 719	1 143	2 032	119 016
TREND									
<b>2010-11</b>									
December	35 595	27 016	19 415	6 256	13 735	1 749	922	1 683	106 325
March	36 132	27 506	19 704	6 294	14 346	1 770	943	1 709	108 362
June	36 638	27 924	20 107	6 363	14 835	1 795	981	1 755	110 453
<b>2011-12</b>									
September	37 119	28 289	20 707	6 447	15 234	1 810	1 007	1 811	112 455
December	37 520	28 512	21 309	6 582	15 671	1 808	1 018	1 847	114 235
March	37 685	28 617	21 709	6 766	16 240	1 793	1 024	1 846	115 631
June	37 701	28 712	21 918	6 946	16 810	1 769	1 048	1 851	116 780
<b>2012-13</b>									
September	37 710	28 856	22 121	7 082	17 264	1 743	1 090	1 891	117 808
December	37 686	29 045	22 339	7 155	17 602	1 720	1 136	1 959	118 685

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(a)	Northern Territory(a)	Australian Capital Territory(a)	Total
	%	%	%	%	%	%	%	%	%
ORIGINAL									
<b>2010-11</b>									
December	4.1	3.2	4.3	3.1	7.3	2.9	1.9	-3.2	4.1
March	-4.2	-3.9	-5.3	-3.3	-1.2	-1.3	-7.3	-0.5	-3.8
June	5.5	5.5	7.0	1.5	7.4	3.9	12.1	8.5	5.9
<b>2011-12</b>									
September	1.3	1.0	2.7	4.5	2.5	-2.0	7.4	1.3	1.8
December	1.7	3.3	5.1	1.1	3.9	3.8	0.1	1.8	3.0
March	-2.8	-4.7	-3.6	-0.9	-1.6	-4.8	-13.2	-1.6	-3.3
June	3.3	3.0	3.8	7.5	9.1	2.0	18.1	2.8	4.5
<b>2012-13</b>									
September	-2.3	-0.1	2.0	0.0	1.9	-4.7	2.1	-1.8	-0.2
December	4.5	5.0	2.8	2.2	2.0	2.3	6.6	10.8	3.8
SEASONALLY ADJUSTED									
<b>2010-11</b>									
December	1.5	0.2	2.5	1.1	5.3	-0.5	1.9	-2.2	1.7
March	1.1	2.3	0.9	0.0	3.9	2.4	3.1	2.3	1.5
June	1.4	2.0	1.6	0.0	3.4	1.1	1.3	3.4	2.3
<b>2011-12</b>									
September	2.6	1.0	3.5	4.5	3.1	0.6	7.0	2.4	2.2
December	-1.1	0.3	3.1	-0.8	2.1	0.3	-0.3	2.5	0.6
March	2.5	1.3	2.8	2.6	3.3	-1.5	-2.9	1.0	2.1
June	-0.7	-0.2	-1.3	5.8	5.2	-0.7	6.4	-1.8	0.9
<b>2012-13</b>									
September	-1.0	-0.1	2.6	0.0	2.5	-2.0	2.0	-0.4	0.3
December	1.6	2.0	0.7	0.4	0.2	-1.2	5.7	11.1	1.4
TREND									
<b>2010-11</b>									
December	1.5	2.0	1.5	0.7	4.5	-0.1	0.1	-0.3	1.8
March	1.5	1.8	1.5	0.6	4.5	1.2	2.3	1.5	1.9
June	1.4	1.5	2.0	1.1	3.4	1.4	4.0	2.7	1.9
<b>2011-12</b>									
September	1.3	1.3	3.0	1.3	2.7	0.8	2.6	3.2	1.8
December	1.1	0.8	2.9	2.1	2.9	-0.1	1.1	2.0	1.6
March	0.4	0.4	1.9	2.8	3.6	-0.8	0.6	-0.1	1.2
June	0.0	0.3	1.0	2.7	3.5	-1.4	2.3	0.3	1.0
<b>2012-13</b>									
September	0.0	0.5	0.9	2.0	2.7	-1.4	4.0	2.1	0.9
December	-0.1	0.7	1.0	1.0	2.0	-1.3	4.2	3.6	0.7

(a) The relative standard errors on movement estimates for these states are significantly higher than those of the larger states, and the quarterly movement estimates should be used with caution.

## SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
<b>2010-11</b>								
December	10.52	6.86	11.20	5.64	13.23	9.79	4.10	5.07
March	9.26	6.67	11.79	5.24	13.08	9.32	3.94	4.96
June	10.23	6.79	12.96	5.45	13.14	9.25	3.86	5.06
<b>2011-12</b>								
September	10.20	6.76	13.28	5.12	13.15	9.58	4.00	4.93
December	9.59	6.71	12.41	5.04	13.14	10.00	4.04	4.94
March	7.84	6.43	12.42	4.61	12.46	9.38	3.99	4.79
June	8.30	6.53	13.14	5.03	12.66	9.59	3.91	4.62
<b>2012-13</b>								
September	7.82	6.57	14.79	4.85	12.99	9.47	3.97	4.82
December	8.01	6.46	13.19	5.11	12.77	9.56	4.08	5.02

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original *continued*

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
<b>2010-11</b>							
December	6.61	1.10	6.47	2.85	2.40	5.27	3.17
March	6.14	0.97	6.65	2.67	2.31	5.39	3.11
June	6.67	1.03	6.54	2.82	2.20	5.41	3.13
<b>2011-12</b>							
September	6.19	0.97	6.47	2.94	2.24	5.74	3.30
December	6.19	1.03	6.48	2.93	2.37	5.76	3.30
March	6.10	0.85	7.01	2.79	2.41	5.43	3.18
June	5.74	1.01	6.46	2.97	2.25	5.27	3.05
<b>2012-13</b>							
September	6.09	1.00	6.88	2.88	2.35	5.10	3.14
December	6.19	1.04	6.68	2.90	2.40	5.37	3.10

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



## BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
<b>2010-11</b>								
December	0.48	0.10	0.22	0.09	0.07	0.07	0.12	0.19
March	0.44	0.09	0.19	0.08	0.05	0.05	0.11	0.17
June	0.46	0.09	0.21	0.08	0.06	0.06	0.10	0.19
<b>2011-12</b>								
September	0.47	0.08	0.24	0.10	0.06	0.05	0.12	0.18
December	0.42	0.09	0.20	0.10	0.06	0.08	0.13	0.19
March	0.39	0.07	0.20	0.07	0.05	0.05	0.12	0.17
June	0.39	0.07	0.19	0.08	0.05	0.06	0.10	0.18
<b>2012-13</b>								
September	0.38	0.08	0.19	0.09	0.05	0.05	0.11	0.19
December	0.35	0.07	0.17	0.09	0.05	0.08	0.13	0.19

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

## BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

*continued*

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
<b>2010-11</b>							
December	0.28	0.21	0.44	0.07	0.08	0.16	0.13
March	0.26	0.11	0.41	0.08	0.03	0.18	0.14
June	0.26	0.15	0.40	0.08	0.01	0.17	0.09
<b>2011-12</b>							
September	0.25	0.16	0.44	0.10	0.04	0.19	0.14
December	0.25	0.05	0.45	0.10	0.04	0.19	0.08
March	0.26	0.14	0.42	0.07	0.05	0.14	0.07
June	0.26	0.22	0.44	0.10	0.03	0.12	0.07
<b>2012-13</b>							
September	0.25	0.24	0.45	0.12	0.04	0.15	0.11
December	0.26	0.18	0.43	0.13	0.03	0.16	0.09

(a) Sales refers to Sales of goods and services.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

INVENTORIES/SALES RATIO(a)(b), Current prices - Original

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>
<b>2010-11</b>						
December	0.21	0.51	0.06	0.48	0.37	0.09
March	0.26	0.57	0.08	0.50	0.41	0.09
June	0.25	0.54	0.07	0.47	0.40	0.09
<b>2011-12</b>						
September	0.24	0.52	0.06	0.46	0.40	0.08
December	0.25	0.51	0.06	0.46	0.36	0.08
March	0.31	0.57	0.06	0.48	0.40	0.07
June	0.31	0.53	0.06	0.45	0.38	0.07
<b>2012-13</b>						
September	0.33	0.52	0.05	0.45	0.39	0.06
December	0.31	0.50	0.05	0.46	0.36	0.06

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Inventories by Sales.

# WHAT IF...? REVISIONS TO TREND ESTIMATES

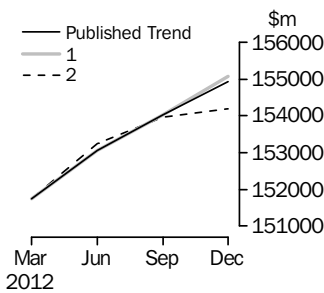
## EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

### TREND REVISIONS

The most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent quarters become available. To assess reliability of the trend estimate at the current end, the 'what-if' chart presents trend estimates under different scenarios for the next quarter. The approximate effect of two possible scenarios on the current and previous trend estimates for total company gross operating profits and total inventories are presented below.

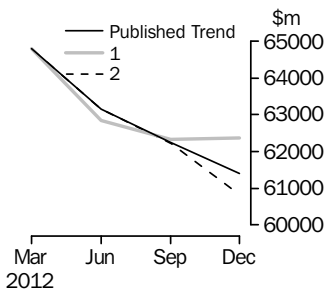
1. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are higher than the current quarter's estimate by the percentage shown.
2. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are lower than the current quarter's estimate by the percentage shown.

### INVENTORIES (CHAIN VOLUME MEASURES)



	Trend as published		WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:			
	\$m	%	rises by 1.0% on this quarter (1)		falls by 1.0% on this quarter (2)	
	\$m	%	\$m	%	\$m	%
<b>2012</b>						
March	151 753	0.9	151 753	0.9	151 753	0.9
June	153 049	0.9	153 061	0.9	153 244	1.0
September	154 033	0.6	154 037	0.6	153 975	0.5
December	154 934	0.6	155 080	0.7	154 200	0.1

### COMPANY GROSS OPERATING PROFITS (CURRENT PRICES)



	Trend as published		WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:			
	\$m	%	rises by 4.4% on this quarter (1)		falls by 4.4% on this quarter (2)	
	\$m	%	\$m	%	\$m	%
<b>2012</b>						
March	64 788	-3.5	64 788	-3.5	64 788	-3.5
June	63 146	-2.5	62 837	-3.0	63 154	-2.5
September	62 245	-1.4	62 327	-0.8	62 217	-1.5
December	61 401	-1.4	62 362	0.1	60 836	-2.2

## EXPLANATORY NOTES

### INTRODUCTION

**1** This publication contains estimates of sales of goods and services, wages and salaries (from the December quarter 2001 issue), company profits, and the book value of inventories for selected industries in Australia. The series have been compiled from data collected by the Australian Bureau of Statistics (ABS) in its Quarterly Business Indicators Survey. The survey, which was fully implemented in the March quarter 2001, collects data from private sector businesses.

### SCOPE AND COVERAGE

**2** The Quarterly Business Indicators Survey, like most ABS economic collections, takes its frame from Employing and Non-Employing Units on the ABS Business Register which is primarily based on ABN registrations to the Australian Business Register, which is managed by the Australian Taxation Office (ATO). The frame is updated quarterly to take account of new businesses and changes in the characteristics of businesses, such as industry and size.

**3** Businesses are removed from the frame when their ABN has been cancelled by the ATO. This may occur when the business requests for its ABN to be cancelled or otherwise does not remit either Income Tax Withholding, or Goods and Services Tax, for the previous five quarters.

**4** The statistics in this publication exclude micro non-employed businesses. Though there are a substantial number of these businesses, it is expected that they would not contribute significantly to the estimates, although the impact would vary from industry to industry.

**5** Inventories data are not collected from businesses with fewer than 20 employees, as smaller businesses generally have difficulty in providing accurate quarterly information on the level of their inventories. Estimates for these businesses are derived by applying sales information to an estimated inventories to sales ratio.

**6** Profits data are not collected from employing businesses with less than 20 employees. Estimates for these businesses are derived by applying sales information to an estimated profits to sales ratio.

**7** The industries and the data items collected, classified according to the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), included in this publication are:

## EXPLANATORY NOTES *continued*

### SCOPE AND COVERAGE

*continued*

<i>Industries</i>	<i>Sales of goods and services</i>	<i>Wages and salaries</i>	<i>Profits</i>	<i>Inventories</i>
Mining (Division B)	Y	Y	Y	Y
Manufacturing (Division C)	Y	Y	Y	Y
Electricity, Gas, Water and Waste Services (Division D)				
Electricity Supply (26)	Y	Y	Y	Y
Gas Supply (27)	Y	Y	Y	Y
Water Supply, Sewerage and Drainage Services (28)	Y	Y	Y	N
Waste Collection, Treatment and Disposal Services (29)	Y	Y	Y	N
Construction (Division E)	Y	Y	Y	N
Wholesale Trade (Division F)	Y	Y	Y	Y
Retail Trade (Division G)	Y	Y	Y	Y
Accommodation and Foods Services (Division H)	Y	Y	Y	Y
Transport, Postal and Warehousing (Division I)	Y	Y	Y	N
Information Media and Telecommunications (Division J)	Y	Y	Y	N
Finance and Insurance Services (Div. K)				
Depository Financial Intermediation (622)	N	Y	N	N
Non-Depository Financing (623)	Y	Y	Y	N
Financial Asset Investing (624)	Y	Y	Y	N
Insurance and Super. Funds (63)	N	Y	N	N
Auxiliary Finance and Insurance Services (64)	Y	Y	Y	N
Rental, Hiring and Real Estate Services (Division L)	Y	Y	Y	N
Professional, Scientific and Technical Services (Division M)	Y	Y	Y	N
Administrative and Support Services (Division N)	Y	Y	Y	N
Education and Training (Division P)	N	Y	N	N
Health Care and Social Assistance (Division Q)	N	Y	N	N
Arts and Recreational Services (Division R)	Y	Y	Y	N
Other Services (Division S)	Y	Y	Y	N

### STATISTICAL UNIT

**8** In the Quarterly Business Indicators Survey the statistical unit used to represent businesses, and for which statistics are reported, is the Australian Business Number (ABN) unit, in most cases. The ABN unit is the business unit which has registered for an ABN, and thus appears on the ATO administered Australian Business Register. This unit is suitable for ABS statistical needs when the business is simple in structure.

**9** For more significant and diverse businesses where the ABN unit is not suitable for ABS statistical needs, the statistical unit used is the Type of Activity Unit (TAU). A TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items is available, a TAU is created which covers all the operations within an industry subdivision (and the TAU is classified to the relevant subdivision of the Australian and New Zealand Standard Industrial Classification (ANZSIC)). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry subdivision and the TAU is classified to the predominant ANZSIC subdivision. The businesses that contribute to the statistics in this publication are classified:

- by institutional sector, in accordance with the Standard Institutional Sector Classification of Australia (SISCA), which is detailed in Standard Economic Sector Classifications of Australia (SESCA) (cat. no. 1218.0)
- by industry, in accordance with the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat.no.1292.0)

## EXPLANATORY NOTES *continued*

### CLASSIFICATIONS

**10** The Australian and New Zealand Standard Industrial Classification has been developed for use in both countries for the production and analysis of industry statistics. For more information, users are referred to Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0).

**11** In order to classify data by industry, each statistical unit (as defined above) is classified to the Australian and New Zealand Standard Industrial Classification industry in which it mainly operates.

### SURVEY METHODOLOGY

**12** The survey is conducted by mail on a quarterly basis. It is based on a random sample of approximately 16,000 units which is stratified by industry, state/territory and number of employees. All private sector units with over 300 employees, and other statistically significant units, such as joint venture partners, are included in the sample.

**13** Respondents are asked to provide data on the same basis as their own management accounts. Where a selected unit does not respond in a given survey period, a value is estimated. If data are subsequently provided, the estimated value is replaced with the reported data. Aggregates are calculated from all data using the 'number raised' estimation technique. Data are edited at both individual unit level and aggregate level.

### TIMING OF SURVEY CYCLE

**14** Surveys are conducted in respect of each quarter and returns are completed during the eight or nine week period after the end of the quarter to which survey data relate e.g. December quarter survey returns are completed during January and February.

### SAMPLE REVISION

**15** The survey frames and samples are revised each quarter to ensure that they remain representative of the survey population. The timing for creating each quarter's survey frame is consistent with that of other ABS business surveys. This provides for greater consistency when comparing data across surveys.

**16** Additionally, with these revisions to the sample, some of the units from the sampled sector are rotated out of the survey and are replaced by others, to spread the reporting workload equitably.

### SEASONAL ADJUSTMENT

**17** The quarterly original estimates in this publication are affected in varying degrees by seasonal influences. The seasonal adjustment process estimates and removes the effects of normal seasonal variations from the original estimates so that the effects of other influences can be more clearly recognised.

**18** In the seasonal adjustment process, account has been taken of normal seasonal factors (e.g. increase in retail sales due to the Christmas period) to produce the seasonally adjusted estimates. Particular care should be taken in interpreting quarterly movements in the seasonally adjusted estimates because seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. change in interest rates) and reflects the sampling and other errors to which the original estimates are subject.

**19** In this publication, the seasonally adjusted estimates are produced by the concurrent seasonal adjustment method which takes account of the latest available original estimates. This method improves the estimation of seasonal factors, and therefore, the seasonally adjusted and trend estimates for the current and previous quarters. As a result of this improvement, revisions to the seasonally adjusted and trend estimates will be observed for recent periods. A more detailed review is conducted annually prior to the September quarter release using data up to and including the June quarter.

**20** The revision properties of the seasonally adjusted and trend estimates can be improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data

## EXPLANATORY NOTES *continued*

### SEASONAL ADJUSTMENT

*continued*

do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The Quarterly Business Indicators Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis and following the 2012 annual reanalysis, 20% of the Quarterly Business Indicators Survey eligible series use an ARIMA model. For more information on the details of ARIMA modelling see **Feature article: Use of ARIMA modelling to reduce revisions** in the October 2004 issue of **Australian Economic Indicators (cat. no. 1350.0)**.

### TREND ESTIMATES

**21** The trend estimates are derived by applying a 7-term Henderson moving average to the seasonally adjusted estimates. The 7-term Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average are applied. The asymmetric moving average has been tailored to suit the particular characteristics of individual series and enable trend estimates for recent quarters to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent three quarters. As a result of the improvement, revisions to the trend estimates will generally be observed for the most recent three quarters. ABS research shows that about 75% of the total revision to the trend estimate at the current end is due to the use of different asymmetric moving averages when the original estimate is available for the next quarter.

**22** There may also be revisions because of changes in the original estimates. As a result of these revisions, the seasonally adjusted and trend estimates will also be revised. For further information, see Information Paper: A Guide to Interpreting Time Series — Monitoring Trends (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or email <time.series.analysis@abs.gov.au>.

### CHAIN VOLUME MEASURES

**23** The chain volume measures appearing in this publication are annually reweighted chain Laspeyres indexes referenced to current price values in the chosen reference year (currently 2010-11). The current price values may be thought of as being the product of a price and quantity. The value in chain volume terms can be derived by linking together movements in volumes, calculated using the average prices of the previous financial year and applying compound movements to the current price estimates of the reference year. Each year's quarter-to-quarter growth rates in the chain volume series are based on the prices of the previous financial year, except for those quarters of the latest incomplete year which are based upon the second most recent financial year. Quarterly chain volume estimates are benchmarked to annual chain volume estimates, so that the quarterly estimates for a financial year sum to the corresponding annual estimate.

**24** With each release of the September quarter issue of this publication, a new base year is introduced and the reference year is advanced one year to coincide with it. This means that with the release of the September quarter 2012 issue of this publication, the chain volume measures for 2011-12 will have 2010-11 (the previous financial year) as their base year rather than 2009-10, and the reference year is 2010-11. A change in the reference year changes levels but not growth rates for all periods. A change in the base year can result in revisions, small in most cases, to growth rates for the last year.

**25** Chain volume measures are not generally additive. In other words, component chain volume measures do not, in general, sum to a total in the way original current price components do. For inventories and sales data, this means that the chain volume estimates for industry groups will not add to the total for Australia. In order to minimise the impact of this, the ABS uses the latest base year as the reference year. By adopting this approach, additivity does exist for the quarters following the reference year and non-additivity is relatively small for the quarters in the reference year and those

## EXPLANATORY NOTES *continued*

### CHAIN VOLUME MEASURES

*continued*

immediately preceding it. For further information on chain volume measures, refer to the Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0).

### COMPARABILITY WITH NATIONAL ACCOUNTS AND OTHER ABS ESTIMATES

**26** The data collected in the Quarterly Business Indicators Survey are used in the compilation of the quarterly estimates of the Australian National Accounts. Inventories data are used to compile estimates of the increase in book value of non-farm inventories. Estimates of sales of goods and services are used to help derive quarterly chain volume measures of gross value added for selected industries. Company gross operating profits data are used to compile estimates of gross operating surplus of private non-financial corporations. From March quarter 2002, estimates of wages and salaries are being used to compile estimates for compensation of private sector employees. For further details see Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0).

**27** However the statistics in this publication will differ from corresponding statistics in the quarterly Australian National Accounts for the following reasons:

- The national accounts estimates are benchmarked to annual supply and use tables which are based on annual Economy Wide Survey and taxation data.
- The national accounts estimates include estimates for businesses classified to industries not in scope of the Quarterly Business Indicators Survey.
- The national accounts estimates for gross operating surplus of private non-financial corporations are after deduction of the inventory valuation adjustment which measures the portion of income attributable to holding gains or losses resulting from inventory valuation practices.
- In many cases, the processes used to seasonally adjust national accounts estimates are different to those used for the seasonally adjusted estimates in this publication.

**28** The estimates for sales of goods and services by Retail trade in this publication will differ from turnover estimates included in Retail Trade, Australia (cat. no. 8501.0). The latter publication presents monthly estimates of the value of turnover of retail businesses, and is sourced from the Retail Business Survey. Estimates for sales of goods and services in this publication exclude the Goods and Services Tax, while turnover collected in the Retail Business Survey includes the Goods and Services Tax. In addition, the Retail Business Survey includes some businesses classified to ANZSIC divisions other than the Retail trade division, and includes retail establishments associated with management units that are not classified to the Retail trade division. The use of different samples in the Retail Business Survey and Quarterly Business Indicators Survey will also contribute to differences.

### AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS

**29** The new Australian equivalents to International Financial Reporting Standards (AIFRS) began to be progressively implemented in Australia from 1 January 2005. As a result, a number of items in the financial accounts of Australian businesses have been affected by changed definitions which have in turn impacted upon both Income Statements and Balance Sheets. A range of ABS economic collections source data from financial accounts of businesses and use those data to derive economic statistics. There have been no changes in the associated economic definitions.

**30** After monitoring data items since March quarter 2005 it has been concluded that most affected published data series have been impacted by data breaks, but that the magnitude of such breaks cannot be determined without imposing disproportionate load upon data providers to ABS surveys and other administratively collected data. ABS will continue to monitor developments and report any significant identified impacts or changes in methodology as a result of AIFRS.



## EXPLANATORY NOTES *continued*

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### GENERAL ACKNOWLEDGMENT

**31** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated; without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**32** Users may also wish to refer to the following publications:

- Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0)
- Australian National Accounts: National Income, Expenditure and Product (cat. no. 5206.0)
- Australian Industry (cat. no. 8155.0)
- Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0)
- Information Paper: Improvements to Australian Bureau of Statistics Quarterly Business Indicators (cat. no. 5677.0)
- Manufacturing Production, Australia (cat. no. 8301.0)
- Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
- Retail Trade, Australia (cat. no. 8501.0)

### ABS WEB SITE

**33** Information on the Quarterly Business Indicators Survey and survey outputs are published on this web site: see the Topics @ a Glance pages.

### DATA AVAILABLE ON REQUEST

**34** As well as the statistics included in this and related publications, the ABS may have other relevant data available on request. These series include more detailed industry data (e.g. Manufacturing subdivision), and wages and salaries by state/territory by industry. The availability of more detailed data are subject to confidentiality and quality checks. Inquiries should be made to the National Information and Referral Service on 1300 135 070.

## TECHNICAL NOTE DATA QUALITY

### RELIABILITY OF THE ESTIMATES

**1** Estimates provided in this publication are subject to non-sampling and sampling error. The most common way of quantifying sampling error is to calculate the standard error for the published estimate. This is discussed in paragraphs 6 to 9 below.

**2** Estimates that have an estimated relative standard error between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '\*', indicating that the estimate should be used with caution as it is subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '\*\*' indicating that the sampling variability causes the estimates to be considered too unreliable for general use. These annotations have only been applied to estimates from the March quarter 2009.

**3** Non-sampling errors may arise as a result of errors in the reporting, recording or processing of the data and can occur even if there is a complete enumeration of the population. These errors can be introduced through inadequacies in the questionnaire, treatment of non-response, inaccurate reporting by respondents, errors in the application of survey procedures, incorrect recording of answers, and errors in data entry and processing. Inventories data for businesses with less than 20 employees are derived and could therefore be subject to error (although this error is estimated to be less than the sampling and non-sampling error resulting from directly collecting these data).

**4** Estimates for the latest quarter presented in this publication are considered preliminary and revised estimates will be released with the next issue. As discussed in paragraphs 20 and 21 of the Explanatory Notes, seasonally adjusted and trend estimates are also subject to revision as more data are revised and more data becomes available.

**5** It is difficult to measure the size of non-sampling errors. However, every effort is made in the design of the survey and development of survey procedures to minimise their effects.

### STANDARD ERRORS

**6** The estimates in this publication are based on a sample drawn from units in the surveyed population. Because the entire population is not surveyed, the published estimates are subject to sampling error. In calculating the standard error for the statistics in this publication, the ABS would prefer to produce a smoothed standard error for the major published aggregates as this approach takes account of the variability in standard error estimates for quarterly statistics. This estimated standard error would then be used as an indication of the sampling error for the current published series. Standard errors are based upon the data in the currently published quarter. Details of standard errors are available below.

## TECHNICAL NOTE DATA QUALITY *continued*

### LEVEL ESTIMATES

**7** To illustrate, let us say that the published level estimate for company profits before income tax is \$8,900m and the calculated standard error in this case is \$200m. The standard error is then used to interpret the level estimate of \$8,900m. For instance, the standard error of \$200m indicates that:

- There are approximately two chances in three that the real value falls within the range \$8,700m to \$9,100m ( $\$8,900\text{m} \pm \$200\text{m}$ ).
- There are approximately nineteen chances in twenty that the real value falls within the ranges \$8,500m and \$9,300m ( $\$8,900\text{m} \pm \$400\text{m}$ ).
- The true value in this case is the result we would obtain if we could enumerate the total population.

**8** The following table shows the standard errors for national and state quarterly level estimates based upon the data in the current quarter.

	<i>Company gross operating profits</i>	<i>Company profits before income tax</i>	<i>Sales of goods and services</i>	<i>Inventories</i>	<i>Wages and salaries</i>
	\$m	\$m	\$m	\$m	\$m
Mining	146	177	548	136	98
Manufacturing	209	198	1 270	855	236
Electricity, gas, water and waste services	65	59	183	13	21
Construction	307	303	2 634	na	568
Wholesale trade	263	237	2 802	1 506	219
Retail trade	101	98	1 538	741	185
Accommodation and food services	104	92	777	69	204
Transport, postal and warehousing	225	140	927	na	169
Information media and telecommunications	50	49	309	na	59
Financial and insurance services	211	281	488	na	195
Rental, hiring and real estate services	184	244	625	na	103
Professional, scientific and technical services	328	342	2 059	na	547
Administrative and support services	86	83	928	na	237
Education and Training	na	na	na	na	155
Health Care and Social Assistance	na	na	na	na	324
Arts and recreation services	55	50	230	na	43
Other services	90	89	594	na	193
<b>Total</b>	<b>711</b>	<b>763</b>	<b>5 006</b>	<b>1 678</b>	<b>1 101</b>
New South Wales	na	na	2 993	na	683
Victoria	na	na	2 645	na	516
Queensland	na	na	2 029	na	509
South Australia	na	na	1 094	na	270
Western Australia	na	na	1 524	na	409
Tasmania	na	na	514	na	97
Northern Territory	na	na	629	na	89
Australian Capital Territory	na	na	551	na	177
<b>Australia</b>	<b>711</b>	<b>763</b>	<b>5 006</b>	<b>1 678</b>	<b>1 101</b>

na not available

## TECHNICAL NOTE DATA QUALITY *continued*

### MOVEMENT ESTIMATES

**9** The following example illustrates how to use the standard error to interpret a movement estimate. Let us say that one quarter the published level estimate for inventories is \$90,000m, and the next quarter the published level estimate is \$92,000m. In this example the calculated standard error for the movement estimate is \$850m. The standard error is then used to interpret the published movement estimate of +\$2,000m. For instance, the standard error of \$850m indicates that:

- There are approximately two chances in three that the real movement over the two quarter period falls within the range \$1,150m to \$2,850m ( $\$2,000m \pm \$850m$ ).
- There are approximately nineteen chances in twenty that the real movement falls within the range \$300m to \$3,700m ( $\$2,000m \pm \$1,700m$ ).

**10** The following table shows the standard errors for national quarterly movement estimates based upon the data in the current quarter.

	<i>Company gross operating profits</i>	<i>Company profits before income tax</i>	<i>Sales of goods and services</i>	<i>Inventories</i>	<i>Wages and salaries</i>
	\$m	\$m	\$m	\$m	\$m
Mining	150	157	284	58	62
Manufacturing	202	206	669	497	129
Electricity, gas, water and waste services	63	60	192	3	16
Construction	261	264	2 036	na	289
Wholesale trade	242	221	1 379	558	94
Retail trade	84	80	973	390	111
Accommodation and food services	62	60	385	31	107
Transport, postal and warehousing	113	181	351	na	60
Information media and telecommunications	40	41	272	na	44
Financial and insurance services	142	215	252	na	125
Rental, hiring and real estate services	127	195	350	na	61
Professional, scientific and technical services	263	257	1 083	na	280
Administrative and support services	98	101	709	na	156
Education and Training	na	na	na	na	84
Health Care and Social Assistance	na	na	na	na	110
Arts and recreation services	46	47	151	na	21
Other services	64	64	309	na	69
<b>Total</b>	<b>598</b>	<b>649</b>	<b>2 937</b>	<b>788</b>	<b>553</b>

na not available

### ADJUSTMENTS TO ESTIMATES

**11** Adjustments are included in the estimates to allow for lags in processing new businesses to the Australian Business Register. The following table shows the adjustments made to the current quarter's original estimates in current price terms:

	<i>December Quarter 2012</i>
	%
Company gross operating profits	0.5
Company profits before income tax	0.5
Sales of goods and services	0.7
Inventories	0.4
Wages and salaries	0.8

ADJUSTMENTS TO ESTIMATES

*continued*

**12** As previously discussed, the estimates presented in this publication are partial indicators used in the compilation of the quarterly national accounts. The movements in the Business Indicators estimates will not always be the same as the movements in the comparable national accounts series but they should be reasonably consistent after taking account of differences in concepts, scope and methodology described in paragraph 26 of the Explanatory Notes. If after taking account of these differences, there are concerns about data quality and coherence, the national accounts area provides feedback to the survey area. This process may result in adjustments being applied to the Business Indicators estimates prior to release in this publication. The objective use of the national accounts framework to provide data coherence across all ABS economic statistics ensures that a common understanding of recent economic developments is presented.

SALES OF GOODS AND SERVICES TIME SERIES

**13** This publication includes estimates of sales of goods and services, by industry, and by state/territory, but estimates of national total sales of goods and services are not published. Total sales of goods and services is not an adequate indicator of the performance of the Australian economy as it includes duplication; for example, goods sold by retailers may also be included in goods sold by wholesalers in the same period. However this publication does include total sales of goods and services, by state/territory, as it is considered that there may be interest in this item as a measure of relative activity. This data should be used with caution given the potential for the data to include duplication across industries.

PROFITS TIME SERIES

**14** Estimates of gross operating profits are compiled by deducting estimates of items that do not involve the production of goods and services from estimates of profits before income tax. These items include: depreciation, net interest paid, net foreign exchange gains/losses and unrealised gains/losses on the revaluation of assets. These items are considered out of scope of the national accounts item gross operating surplus.

**15** As indicated in paragraph 6 of the Explanatory Notes, income items (other than sales of goods and services), expense items (other than labour costs) and profits are only collected for businesses employing 20 or more persons in the Quarterly Business Indicators Survey (QBIS).

WAGES TIME SERIES

**16** The Introduction of the Quarterly Business Indicators Survey from March quarter 2001 included the collection of private sector wages and salaries by industry.

PRIVATISED MARKETING AUTHORITIES

**17** Three significant privatised marketing authorities came into scope of the estimates in this publication from the September quarter 1999. The introduction of these units resulted in a break in series for estimates for inventories and sales of goods and services between the June and September quarters 1999 and comparison of the series over time should be undertaken with care.

**18** The methodology used by the ABS has ensured that the trend series has not been distorted by the introduction of these units, although there is a trend break evident between the June and September quarters 1999. For this reason, the trend estimates of movement have not been released for the Wholesale trade inventories, Total inventories and Wholesale trade sales series in respect of the September quarter 1999.

PRIVATISATION OF TELSTRA CORPORATION

**19** Telstra Corporation was effectively privatised on 20 November 2006. For the purposes of ABS statistics this change from public sector to private sector was effective from March quarter 2007. This has impacted on some data series presented in this publication, particularly the March quarter 2007 movements. The data items affected are sales of goods and services, wages and salaries, company gross operating profits and the related profits series in the Manufacturing and Information media and telecommunications industry. The introduction of Telstra has resulted in a break in series for some series in this publication between the December quarter 2006 and March quarter 2007. The movement trend estimates, in percentage terms, have therefore not been released for the March quarter 2007.

TREND BREAK

**20** In the June quarter 2010 release, trend break corrections were applied to Mining and Total company gross operating profits, company profits before income tax, business gross operating profits and Mining sales. These corrections were necessary due to very large mining commodity contract price rises that occurred on 1st April 2010. Trend break corrections were also applied to Manufacturing and Western Australian Sales of goods and services due to the movement of a major manufacturing business from the private to public sector. When a trend break occurs in a time series it is important that the trend movement estimate be treated with caution, hence the suppression of the quarterly and annual movement estimates for June 2010.

## GLOSSARY

<b>A company</b>	The definition of company has been expanded to include quasi-corporations as well as incorporated private sector business enterprises. For the purpose of the survey, branches of overseas companies operating in Australia are included but overseas branches of Australian companies are excluded.
<b>Business gross operating profit</b>	The sum of unincorporated gross operating profit and company gross operating profit.
<b>Company gross operating profits</b>	Selected items are excluded from company profits before income tax to provide a measure of underlying company profits. These items include interest income and expenses; depreciation and amortisation; and selected items which do not involve the production of goods and services such as net foreign exchange gains/losses, gains/losses arising from the sale of non-current assets, and net unrealised gains/losses from the revaluation of current or non-current assets.
<b>Company profits before income tax</b>	Net operating profit or loss before income tax and extraordinary items and is net of capital profits or losses arising from the sale of businesses' own capital goods and dividends received.
<b>Inventories</b>	All inventories of materials etc., work in progress and finished goods owned by the business, whether held at locations of the business or elsewhere. Inventories are recorded at book value at the end of the quarter.
<b>Quasi-corporations</b>	Large and easily identified unincorporated enterprises such as partnerships of companies or unit trusts of companies.
<b>Sales of goods and services</b>	This item includes sales of goods by the business and income from services provided such as commission income, repair and service income and fees, management fees, rent leasing and hiring income, delivery and installation charges, income from consulting services, sponsorship income, membership/subscription fees and royalties income. State/territory income from sales of goods and services is reported by businesses for the sales of goods and services from each state/territory in which the business operates.
<b>Unincorporated businesses</b>	Businesses not in the corporate sector as defined under the glossary term 'a company'.
<b>Unincorporated gross operating profit</b>	Same definition as company gross operating profit except it includes only unincorporated businesses.
<b>Wages and salaries</b>	Gross earnings before taxation and other deductions. Includes provisions for employee entitlements.

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